



Final Valuation Report

Musharaka REIT Portfolio, 12 Properties Across KSA

Musharaka Capital

04th March 2025 V240402 P240636



Introduction



Dear Musharaka Capital,

RE: Valuation of 12 properties across KSA under the Musharaka REIT.

Further to your request, Abaad thanks you for inviting us to complete and submit a valuation report with respect to the aforementioned Portfolio.

We have prepared our valuation on the basis of Fair Value for Financial Statement Purposes.

We confirm that the valuation has been prepared in accordance with International Valuation Standards (IVS) 2022 and is compliant with the Saudi Authority of Accredited Valuers, also referred to as "Taqeem."

We confirm that the valuation has been undertaken by us as external valuers and we possess the required knowledge, skills, and understanding to undertake the valuation competently.

We confirm that we are not aware of any existing or potential conflict of interest with respect to this engagement.

Eng. Ammar Abdulaziz Sindi Chief Executive Officer

Kingdom of Saudi Arabia

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Executive Summary



Property Overview

- Musharaka REIT portfolio consists of 12 income-generating properties located in 5 cities across the Saudi Arabia – Riyadh, Al Kharj, Jubail, Khobar and Dammam.
- · All properties are operating and generating income.
- The portfolio consist of contains six properties in Riyadh Province , and six properties in Eastern Province.
- In terms of fair value, the allocation is 47% and 53% for Riyadh Province and Eastern Province, respectively.

Properties Value

| Asset Name | City | Sector | Land Area (SQM) | Fair Value (SAR) |
|---|----------|-------------|-----------------|------------------|
| Al Arouba Plaza | Riyadh | Retail | 19,212 | 45,380,000 |
| Al Baraka Warehouse | Riyadh | Industrial | 29,955 | 92,790,000 |
| Al Bazaie Showroom | Riyadh | Retail | 10,000 | 71,210,000 |
| Al Faisaliyya Center | Dammam | Retail | 10,779 | 20,600,000 |
| Al Kharj Plaza | Al Kharj | Retail | 16,096 | 61,100,000 |
| Gardino Hotel | Riyadh | Hospitality | 3,495 | 99,260,000 |
| Jazla Compound | Khobar | Residential | 29,487 | 140,700,000 |
| Jubail Plaza | Jubail | Retail | 39,750 | 56,960,000 |
| Hotel Apartment Dhahran (Formerly Radisson Blu) | Khobar | Hospitality | 3,798 | 80,730,000 |
| Seashore Compound | Khobar | Residential | 38,103 | 125,030,000 |
| The Pearl Compound | Khobar | Residential | 22,500 | 332,470,000 |
| Verdun Tower | Riyadh | Office | 3,212 | 300,000,000 |

Property Details

| Site Details | Information | |
|---------------|---|--|
| Locations | Riyadh, Al Kharj, Khobar, Jubail and Dammam | |
| Permitted Use | Various | |
| Tenure | Freehold | |
| Deed Number | Various | |
| Deed Date | Various | |
| Owner | Various | |

Valuation Summary

| Description | Information |
|----------------------------|--|
| Report Type | Detailed Report |
| Purpose of Valuation | Financial Reporting Purposes |
| Valuation Approach | Income Approach |
| Valuation Hypothesis | Current Use |
| Basis of Value | Fair Value |
| Other independent Users | Client - Fund Manager & Investors - Report Reviewers - CMA |
| Adopted Currency | Saudi Riyal |
| Aggregate Fair Value (SAR) | 1,426,230,000 |

Executive Summary



Terms and Conditions

- The Subject Property has been valuated according to the International Valuation Standards (IVS) issued by the Council of International Valuation Standards (IVSC) in 2022 and the rules and regulations of the Saudi Authority for Accredited Valuers in the Kingdom of Saudi Arabia (Taqeem).
- This report was relied upon and valuated according to the specific conditions and restrictions presented in this report.
- The report was issued without any conflict of interest or personal gain.
- This valuation report was prepared based on the instructions received from "The Client" to estimate its "basis of value" for the "purpose" as requested by "The Client".
- Abaad and Partner Co. are confident that this report meets the client's requirements and instructions, and that the information contained in this report is completely confidential and that the report is issued to the client only.
- The responsibility of the Abaad and Partner Co. is limited to the report and the information contained in the report. Otherwise, the (client) is responsible for requesting the valuation of the Property and the legal consequences thereof.

- The estimated values in this report are for The Subject Property, and any distribution of (value - values) on the parts of the Property applies only according to the narration of the report and for its purpose, and these values should not be used for any other purposes, as it may be incorrect if the purpose has been changed from the valuation for which the report was created.
- This report has been prepared based on the information collected or received and analyzed according to best practices to reach the value, and any material observations that may impact the value are usually noted.
- Please be aware that our inspection was carried out on a visual basis only. No part of the structure was opened up for a detailed examination or testing. We have therefore, where appropriate, made assumptions based on experience of the Property type, construction and materials used. We cannot guarantee that defects do not exist in those parts of the structure, which are concealed, unexposed or not reasonably accessible.
- In the event that any information in the future that is mentioned in the report is found to be untrue and unintentional, the value in this report may change and the client will be notified in due course.
- This valuation report is valid only if approved by the company's seal, in addition to the signature of the accredited valuers.

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Introduction

Abaad was requested by Musharaka Capital on 20th November 2024 to provide a valuation
of the freehold interest of 12 properties located across KSA under the Musharaka REIT.
We enclose the valuation within this Final Valuation Report.

Applicable Standards

 We confirm that this valuation report has been prepared in accordance with International Valuation Standards (IVS) 2022 and is compliant with the Saudi Authority of Accredited Valuers, also referred to as "Taqeem".

Status of Valuer

 This report has been compiled and verified by Ammar Qutub and Ammar Sindi, who have the necessary qualifications, ability and relevant experience to conduct a valuation of the Subject Property. They have also acted in the capacity of external valuers.

Conflict of Interest

We confirm that we are not aware of any conflict of interest in acting on your behalf on this
exercise.

Purpose of Valuation

· We have prepared our valuation for Financial Statements purpose.

Date of Inspection

We confirm that the Property was inspected by Abaad Team on 03rd December 2024.

Date of Valuation

We confirm that the date of valuation is 31st December 2024.

Basis of Valuation

We have prepared our valuation on the basis of Market Value, which is defined in IVS
 2022 as per the below:

"International Accounting Standard No. (13) defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

Sources of Information

- We have relied upon the information provided to us by the Client with respect to the Subject Property, which is outlined below:
 - Subject Location.
 - o Title Deed.
 - Building Permit.
 - Income Information.

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General Disclaimers

Liability and Publication

- This report is issued for your use, and that of your professional advisers, for the specific purpose to which it refers. Abaad does not accept any responsibility to any third party for the whole or any part of its contents.
- Neither the whole nor any part of this valuation or any reference to it, may be included in any published document, circular, or statement or disclosed in any way without Abaad prior written consent to the form and context in which it may appear.

Confidentiality

This report is confidential to the Client and their advisors, and we accept no responsibility
to any third party. No responsibility is accepted to any third party who may use or rely
upon the whole or any part of the contents of this report. It should be noted that any
subsequent amendments or changes in any form to it will only be notified to the Client to
whom it is authorized.

Independence and non-conflict of interest

We confirm that there is no conflict of interest with the client related to the work required
or the asset subject to valuation, property owners and managers, tenants, real estate
developer, property seller, or any other party.

Assumptions and Special Assumptions

- Assumptions are matters that are reasonable to accept as a fact in the context of the
 valuation assignment without specific investigation or verification. They are matters that,
 once stated, are to be accepted in understanding the valuation or other advice provided.
- Special Assumption is an assumption that either assumes facts that differ from the actual
 facts existing at the valuation date or that would not be made by a typical market
 participant in a transaction on the valuation date. Special assumptions are often used to
 illustrate the effect of changed circumstances on value.
- Only assumptions that are reasonable and relevant having regard to the purpose for which the valuation assignment is required shall be made.
- No important assumptions or special assumptions were applied.



Fair Value Valuation Disclaimers

Fair Value Hierarchy

- In accordance with the Fair Value Hierarchy prescribed by IFRS 13, our real estate valuation process adheres to three distinct levels of inputs to ensure transparency and reliability in the determination of fair value.
 - Level 1 Inputs: Quoted prices for identical properties in an active market represent the
 most reliable and transparent inputs. However, due to the unique characteristics of our
 real estate assets, the availability of Level 1 inputs may be limited.
 - Level 2 Inputs: Observable inputs other than quoted prices, such as recent transactions or prices for similar properties, are considered in the absence of Level 1 inputs. These inputs contribute to the valuation process and enhance the robustness of our fair value measurements.
 - Level 3 Inputs: The valuation of certain real estate assets relies significantly on Level 3 inputs, which are unobservable and require management judgment. This involves the use of proprietary valuation models, assumptions, and estimates tailored to the specific attributes of our properties. Level 3 inputs are particularly relevant when market activity is limited or absent.
- The choice of input level is determined by the nature of each asset and the availability of observable market data. Our commitment to providing a comprehensive and accurate representation of fair value includes detailed disclosures regarding the methods, assumptions, and risks associated with each valuation.
- This disclosure aims to communicate the approach taken in the real estate valuation process, highlighting the reliance on different levels of inputs and emphasizing transparency for stakeholders.

Fair Value Measurement Disclosure

- In accordance with the Fair Value Hierarchy outlined in IFRS 13, our real estate valuation primarily relies on Level 3 inputs. Level 3 inputs involve unobservable data and require significant management judgment. This is due to the unique characteristics of our properties and the absence of readily available market prices for identical or similar assets. Our valuation approach includes the use of appropriate and relevant valuation methodologies, and the fair value estimates are sensitive to changes in key assumptions. For a detailed understanding of our valuation methodologies and the associated risks, please refer to the comprehensive disclosures provided in through out the report and the valuation methodology section
- This disclosure communicates to stakeholders that Level 3 inputs are a key component of
 the real estate valuation process, emphasizes the reliance on unobservable data, and
 encourages users to review the detailed disclosures for a more thorough understanding of
 the valuation methodologies and associated risks. Providing transparency in this way
 helps stakeholders make informed decisions based on the unique circumstances of the
 real estate being valued.

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Title Information Contract Details



Title Information

| ID | Des | scription |
|-----------------|---------------------------------|-----------------|
| Owner | King Kha | id Foundation |
| Property Name | Al-Arouba | ı Plaza, Riyadh |
| Plot No. | | - |
| Sub-Division | | - |
| District | Umm Al-Hamam Al-Gharbi District | |
| Coordinates | 24°43'36.39"N | 46°39'7.01"E |
| City | F | liyadh |
| Ownership Type | Restricte | ed Ownership |
| Title Dood Info | Deed No. | 410113062475 |
| Title Deed Info | Deed Date | 27/8/1436H |

Dimensions and street widths

| Side | Dimension | Street Name | Width (m) |
|-------|-----------|------------------------|-----------|
| North | 188.44 | Al-Arouba Street | 60 |
| South | 206.65 | Internal Arouba Street | 60 |
| East | 141.36 | Neighbor | - |
| West | 70.5 | Unnamed | 15 |





Title Information – Al Baraka Warehouse, Riyadh

Title Information -

| ID | | Description | |
|-----------------|-------------------|---|--|
| Owner | Hifth AlMus | Hifth AlMusharaka Real Estate Company | |
| Use | | Industrial | |
| Plot No. | 3/2/45 – 2/4/45 – | 3/2/45 - 2/4/45 - 1/4/45 - 3/4/45 - 2/2/45 - 1/2/45 | |
| Sub-Division | 3/1391 | | |
| District | Al-Sulay | | |
| Coordinates | 46°51'28.70"E | 24°37'5.73"N | |
| City | Riyadh | | |
| Ownership Type | | Freehold | |
| The Decider | Deed No. | 910123031387 | |
| Title Deed Info | Deed Date | 25/11/1438H | |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------------------|-----------|
| North | 99.87 | Mohammad Abdullah Al-Bargi | 30 |
| South | 99.85 | Al-Kawthar | 36 |
| East | 299.95 | - | - |
| West | 299.98 | - | - |

Sources: Title Deed

Lease Rate Contract Summary

| Payment Date | Net Income (SAR) |
|--------------|------------------|
| 8/1/2022 | 6,000,000 |
| 8/1/2023 | 6,000,000 |
| 8/1/2024 | 6,600,000 |
| 8/1/2025 | 6,900,000 |
| 8/1/2026 | 6,900,000 |



Title Information

| ID | | Description | |
|-----------------|---------------------------------------|--|--|
| Owner | Hifth AlMusharaka Real Estate Company | | |
| Use | | Commercial | |
| Plot No. | 134 ,13 | 101, 201, 103, 104، 131, 231, 133, 134 | |
| Sub-Division | | 911 | |
| District | An-Nasim Al-Gharbi | | |
| Coordinates | 46°48'02.6 | 6"E 24°44'16.1"N | |
| City | Riyadh | | |
| Ownership Type | Freehold | | |
| Title Deed Info | Deed No. | 810104049341 | |
| Title Deed Info | Deed Date | 19/05/1441H | |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|---------------------|-----------|
| North | 100 | Khurais | 80 |
| South | 100 | Al-Sharafa | 15 |
| East | 100 | Neighbor | - |
| West | 100 | Abdulrahman bin Auf | 60 |





Title Information – Al Faisaliyah Center, Dammam

Title Information Plot No.1

| ID | | Description |
|-----------------|---------------|------------------------|
| Owner | Bade | er Bin Nasser Al Ateeq |
| Use | | Commercial |
| Plot No. | | 1 |
| Sub-Division | 414 | |
| District | Al-Faisaliah | |
| Coordinates | 50° 3'25.31"E | 26°24'13.08"N |
| City | | Dammam |
| Ownership Type | | Leasehold |
| Title Dood Info | Deed No. | 330102003013 |
| Title Deed Info | Deed Date | 05/11/1427H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------------|-----------|
| North | 40.41 | King Fahad St | 150 |
| South | 40.00 | Al-Tariyfah St | 16 |
| East | 39.60 | Abdullah bin Omar St | 20 |
| West | 45.36 | Neighbor | - |

Sources: Title Deed

Title Information Plot No.2

| ID | [| Description |
|-----------------|-----------------------------|--------------|
| Owner | Bader Bin Nasser Al Ateeq | |
| Use | C | Commercial |
| Plot No. | 2 | |
| Sub-Division | | 414 |
| District | A | l-Faisaliah |
| Coordinates | 50° 3'25.31"E 26°24'13.08"N | |
| City | Dammam | |
| Ownership Type | | Leasehold |
| Title Decidles | Deed No. | 430101003930 |
| Title Deed Info | Deed Date | 06/11/1427H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------|-----------|
| North | 40.41 | King Fahad St | 150 |
| South | 40 | Al-Tariyfah St | 16 |
| East | 45.36 | Neighbor | - |
| West | 51.12 | Neighbor | - |



Title Information – Al Faisaliyah Center, Dammam

Title Information Plot No.3

| ID | Description | |
|-----------------|-----------------------------|--------------|
| Owner | Bader Bin Nasser Al Ateeq | |
| Use | | Commercial |
| Plot No. | 3 | |
| Sub-Division | 414 | |
| District | Al-Faisaliah | |
| Coordinates | 50° 3'25.31"E 26°24'13.08"N | |
| City | | Dammam |
| Ownership Type | Leasehold | |
| | Deed No. | 330105002281 |
| Title Deed Info | Deed Date | 05/11/1427H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------|-----------|
| North | 40.41 | King Fahad St | 150 |
| South | 40.00 | Al-Tariyfah St | 16 |
| East | 51.12 | Neighbor | - |
| West | 56.88 | Neighbor | - |

Sources: Title Deed

Title Information Plot No.4

| ID | | Description |
|-----------------|-----------------------------|--------------|
| Owner | Bader Bin Nasser Al Ateeq | |
| Use | | Commercial |
| Plot No. | 4 | |
| Sub-Division | 414 | |
| District | Al-Faisaliah | |
| Coordinates | 50° 3'25.31"E 26°24'13.08"N | |
| City | | Dammam |
| Ownership Type | Leasehold | |
| T''. B. 11.6 | Deed No. | 430101003931 |
| Title Deed Info | Deed Date | 06/11/1427H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------|-----------|
| North | 40.41 | King Fahad St | 150 |
| South | 40 | Al-Tariyfah St | 16 |
| East | 56.88 | Neighbor | - |
| West | 62.64 | Neighbor | - |

Title Information – Al Faisaliyah Center, Dammam

Title Information Plot No.5

| ID | Description | |
|-----------------|-----------------------------|---------------------|
| Owner | Bader | Bin Nasser Al Ateeq |
| Use | | Commercial |
| Plot No. | | 5 |
| Sub-Division | 414 | |
| District | Al-Faisaliah | |
| Coordinates | 50° 3'25.31"E 26°24'13.08"N | |
| City | | Dammam |
| Ownership Type | Leasehold | |
| Title Dood Info | Deed No. | 330102003932 |
| Title Deed Info | Deed Date | 06/11/1427H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|----------------|-----------|
| North | 40.41 | King Fahad St | 150 |
| South | 40.00 | Al-Tariyfah St | 16 |
| East | 62.64 | Neighbor | - |
| West | 68.4 | 15 St | 25 |





$\label{eq:title_problem} \textbf{Title Information} = \textbf{Al Kharj Plaza}$

Title Information Plot No.1

| ID | | Description |
|-----------------|---------------------------------------|-------------------|
| Owner | Hifth AlMusharaka Real Estate Company | |
| The Property | AlKharj | Commercial Center |
| Plot No. | | 120 |
| Sub-Division | 1456 | |
| District | Ghornatah | |
| Coordinates | 24° 8'20.08"N 47°16'43.15"E | |
| City | AlKharj | |
| Ownership Type | Freehold | |
| The Decider | Deed No. | 511507006268 |
| Title Deed Info | Deed Date | H 24/3/1441 |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------------|-----------|
| North | 82.15 | Unnamed | 20 |
| South | 80 | Al Malik Abdullah Road | 60 |
| East | 141.1 | Unnamed | 6 |
| West | 140.5 | Unnamed | 40 |

Sources: Title Deed

Title Information Plot No.2

| ID | | Description |
|-----------------|---------------------------------------|-------------------|
| Owner | Hifth AlMusharaka Real Estate Company | |
| The Property | AlKharj | Commercial Center |
| Plot No. | | 119 |
| Sub-Division | | 1456 |
| District | Ghornatah | |
| Coordinates | 24° 8'20.08"N 47°16'43.15"E | |
| City | | AlKharj |
| Ownership Type | | Freehold |
| T'' 5 11 (| Deed No. | 711508007003 |
| Title Deed Info | Deed Date | H 24/3/1441 |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------------|-----------|
| North | 57.5 | Unnamed | 6 |
| South | 60.35 | Al Malik Abdullah Road | 60 |
| East | 82.9 | Unnamed | 15 |
| West | 80.25 | Neighbor | - |



Title Information – Gardino Hotel, Riyadh

Title Information

| ID | Description | |
|-----------------|---------------------------------------|--------------------|
| Owner | Hifth AlMusharaka Real Estate Company | |
| The Property | Gard | lino Hotel, Riyadh |
| Plot No. | 132 – 131 – 130 – 129 | |
| Sub-Division | ĺ/1324 | |
| District | Olaya District | |
| Coordinates | 24°43'36.39"N 46°39'7.01"E | |
| City | | Riyadh |
| Ownership Type | Freehold | |
| | Deed No. | 918501000502 |
| Title Deed Info | Deed Date | 1443/02/15H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------------------|-----------|
| North | 55 | Hatim bin Al-Layth | 12 |
| South | 58 | Neighbor | - |
| East | 62.7 | Al Takhassusi Street | 46 |
| West | 62 | Abi Al-Muzaffar bin Muhammad | 15 |

Sources: Title Deed

Lease Rate Contract Summary

| Year | Annual Lease Rate |
|------|-------------------|
| 2021 | 7,000,000 |
| 2022 | 7,000,000 |
| 2023 | 7,500,000 |
| 2024 | 7,500,000 |
| 2025 | 7,500,000 |
| 2026 | 8,250,000 |
| 2027 | 8,250,000 |
| 2028 | 8,250,000 |
| 2029 | 8,250,000 |
| 2030 | 8,250,000 |



Title Information – Jazla Compound, Khobar

Title Information of Unit 22

| ID | | Description |
|-----------------|---------------------------------------|--------------------------|
| Owner | Hifth AlMusharaka Real Estate Company | |
| The Property | Jazla Resi | dential compound, Khobar |
| Plot No. | | 22 |
| Sub-Division | | 2/41 |
| District | Qurtubah | |
| Coordinates | 26°20'9.20"N 50°10'47.72"E | |
| City | | Khobar |
| Ownership Type | Freehold | |
| Title Deed Info | Deed No. | 330205013308 |
| | Deed Date | 24/11/1438H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------|-----------|
| North | 81.96 | Unnamed | 12 |
| South | 139.73 | Neighbor | - |
| East | 130.00 | Neighbor | 15 |
| West | 142.46 | King Saud Street | 60 |

Sources: Title Deed

Title Information of Unit 23

| ID | Description | | |
|-----------------|----------------------------|---------------------------------------|--|
| Owner | Hifth AlMushara | Hifth AlMusharaka Real Estate Company | |
| The Property | Jazla Resider | ntial compound, Khobar | |
| Plot No. | | 23 | |
| Sub-Division | 2/41 | | |
| District | Qurtubah | | |
| Coordinates | 26°20'9.20"N 50°10'47.72"E | | |
| City | | Khobar | |
| Ownership Type | Freehold | | |
| Title Deed Info | Deed No. | 330205013307 | |
| | Deed Date | 24/11/1438H | |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------|-----------|
| North | 89.73 | Neighbor | - |
| South | 140.30 | Unnamed | 7 |
| East | 130.00 | Neighbor | - |
| West | 139.57 | King Saud Street | 60 |

Title Information – Jubail Commercial Centre, Jubail

Title Information of Unit 22

| ID | | Description | |
|-----------------|--------------------------------|----------------------------|---------------|
| Owner | Khonaini International Company | | |
| The Property | Jı | ubail Commercial Center, J | ubail |
| Plot No. | | 4 | |
| Sub-Division | - | | |
| District | Altawyh District | | |
| Coordinates | 27° 0'43. | 68"N 4 | 19°38'30.64"E |
| City | Jubail | | |
| Ownership Type | Leasehold | | |
| Title Dood Info | Deed No. | 765 | |
| Title Deed Info | Deed Date | 05/02/1414 | Н |





Title Information – Hotel Apartment Dhahran (Formerly Radisson Blu), Khobar

Title Information of Plot 112

| ID | Description | |
|-----------------|---------------------------------------|------------------------------------|
| Owner | Hifth AlMusharaka Real Estate Company | |
| The Property | Hotel Apartment Dhahra | ın (Formerly Radisson Blu), Khobar |
| Plot No. | 112 | |
| Sub-Division | 2/345 | |
| District | Olaya District | |
| Coordinates | 26°18'11.11"N 50°10'26.80"E | |
| City | Khobar | |
| Ownership Type | Freehold | |
| The Decided | Deed No. | 930207005612 |
| Title Deed Info | Deed Date | 29/11/1438H |

Title Information of Plot 114

| ID | Description | | |
|-----------------|-----------------------------|-----------------------------------|--|
| Owner | Hifth AlMushara | ka Real Estate Company | |
| The Property | Hotel Apartment Dhahrar | n (Formerly Radisson Blu), Khobar | |
| Plot No. | | 114 | |
| Sub-Division | 2/345 | | |
| District | Olaya District | | |
| Coordinates | 26°18'11.11"N 50°10'26.80"E | | |
| City | | Khobar | |
| Ownership Type | Freehold | | |
| | Deed No. | 330207005611 | |
| Title Deed Info | Deed Date | 29/11/1438H | |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|-----------------------|-----------|
| North | 35.08 | Neighbor | - |
| South | 35 | Jamal Al Deen Afghani | 16 |
| East | 40 | Neighbor | - |
| West | 40 | Unnamed | 16 |

Sources: Title Deed

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|-----------------------|-----------|
| North | 192.43 | Neighbor | - |
| South | 192.43 | Jamal Al Deen Afghani | 16 |
| East | 200 | Neighbor | - |
| West | 200 | Neighbor | - |

Title Information – Seashore Compound, Khobar

Title Information

| ID | | Description |
|-----------------|-----------------|----------------------------|
| Owner | Hifth AlMush | araka Real Estate Company |
| The Property | Seashore Re | sidential Compound, Khobar |
| Plot No. | | - |
| Sub-Division | | - |
| District | Tahlia District | |
| Coordinates | 26° 9'58.68"N | 50°11'44.52"E |
| City | | Khobar |
| Ownership Type | | Freehold |
| Title Deed Info | Deed No. | 930205013309 |
| Title Deed Info | Deed Date | 24/11/1438H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|-------------|-----------|
| North | 192.43 | Unnamed | 20 |
| South | 192.43 | Neighbor | - |
| East | 200 | Unnamed | 15 |
| West | 200 | Unnamed | 15 |



Title Information – The Pearl Compound

Title Information

| ID | | Description |
|-----------------|---------------|----------------------------|
| Owner | Hifth AlMush | naraka Real Estate Company |
| The Property | The Pea | rl Residential Compound |
| Plot No. | | - |
| Sub-Division | | 2/38 |
| District | Al Rakah | |
| Coordinates | 26°20'48.20"N | 50°11'22.85"E |
| City | | Khobar |
| Ownership Type | | Freehold |
| Title Deed Info | Deed No. | 430205013306 |
| Title Deed Info | Deed Date | 24/11/1438 H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|-------------------------|-----------|
| North | 150 | Steet 24 | 40 |
| South | 150 | Tariq Bin Ziyad Street | 40 |
| East | 150 | Maakal Bin Snan Street | 10 |
| West | 150 | Nafeea Bin Atbah Street | 8 |



Title Information – Verdun Tower

Title Information

| ID | | Description |
|-----------------|-----------------|-------------------------|
| Owner | Hifth AlMushara | aka Real Estate Company |
| Use | Con | nmercial/Office |
| Plot No. | | 14 |
| Sub-Division | 1184 | |
| District | Olaya District | |
| Coordinates | 24°41'41.6"N | 46°40'53.2"E |
| City | Riyadh | |
| Ownership Type | Freehold | |
| The Decideo | Deed No. | 730205024123 |
| Title Deed Info | Deed Date | 24/09/1443H |

Dimensions and street widths

| Side | Dimension (m) | Street Name | Width (m) |
|-------|---------------|------------------------------------|-----------|
| North | 43.81 | Prince Muhammad bin Abdulaziz Road | 60 |
| South | 70 | Number 52 | 15 |
| East | 55 | Wadi Al-Amariah | 20 |
| West | 40.08 | King Fahd Road | 80 |



Site Location Analysis

Site Location Analysis Executive Summary Macro Location Micro Location **Property Description** Property Photographs **Valuation Terms** Valuation Disclaimers **Appendices** Tenure

Al Arouba Plaza



Site Location Analysis – Al Arouba Plaza

أبعاد للتقييم العقاري

Property Description

- The Subject Property comprises a ground floor and a mezzanine, featuring a total of 19 showrooms and a built-up area of 11,292 square meters.
- According to the information provided by the client and an on-site inspection, Al Arouba Plaza hosts several well-known brands, including Hyper Panda, Starbucks, Maestro Pizza, among others.
- Based on the findings of the field research, the Al Arouba Commercial Complex currently has 16 occupied shops out of a total of 19 stores. The overall vacant area in the Al Arouba Complex amounts to 768 square meters. The property being valued also includes two traffic entrances and exits, both of which are situated on Al Arouba Road.

Some Brands in the Commercial Complex





Property Details

| Description | Details |
|---------------------------|----------------|
| Total Land Area (Sqm) | 19,212.22 |
| Total Build-up Area (Sqm) | 11,292 |
| Number of Units | 19 Shop |
| Coverage Ratio (1/) | 59 <i>'\</i> . |
| Occupancy (//) | 991 |

Site Location Analysis – Al Arouba Plaza

أبعاد

Micro Location

- Al-Arouba Commercial Complex is located on a semi-regular piece of land with a flat surface, with an area of 19,212 sqm. It includes retail units (19 shops), and the total built-up area is 11,292 sqm.
- The property can be accessed by Al Arouba Road and has a primary frontage to the same.
- The property area is characterized by a commercial building system with a total number of floors up to 1.5 floors, as indicated in the building regulations in the real estate area.
- Based on the data provided by the client, the coverage rate (according to the current construction condition) is 59%

Property Details

| Description | Details |
|---------------------------|-----------|
| Total Land Area (Sqm) | 19,212.22 |
| Total Build-up Area (Sqm) | 11,292 |
| Coverage (1) | 59% |
| Number of Units | 19 |
| Property Age (Estimated) | 8 Years |

Property Location



Site Location Analysis – Al Arouba Plaza

Property Photographs













Al Baraka Warehouse



Site Location Analysis – Al Baraka Warehouse

بجاد لتقييم العقاري

Property Description

- The Subject Property consists of a warehouse and the total built-up area of the warehouse is 27,605 sqm.
- Al-Baraka warehouse is located in the south of Riyadh on a regular plot of land with flat topography, with an area of 29,955 sqm.
- The warehouse undervaluation has two frontages and is located near Istanbul Street.
- The warehouse undervaluation can be reached via Istanbul Street, which extends to the Southern Ring Road.
- The area surrounding the property includes warehouses, industrial facilities, and shops, in addition to residential buildings.

Property Details

| Description | Details |
|---------------------------|---------|
| Total Land Area (Sqm) | 29,955 |
| Total Build-up Area (Sqm) | 27,605 |
| Age of Warehouses (Years) | 9 |

Property Location



Site Location Analysis – Al Baraka Warehouse



Property Photographs















Bazaie Showroom



Site Location Analysis – Bazaie Showroom



Property Description

Location analysis at the district level

- The subject property includes a car showroom on the ground floor in addition to offices on the mezzanine floor and a basement for parking.
- According to the information provided by the client, The subject property is fully leased to Al-Bazaei Motors Showroom, for a period of **10** years, extendable for a period of **5** years.
- The property is located on a plot of land of 10,000 Sqm, owned by Musharaka REIT, and has a full lease agreement in favor of Saleh Abdullah Al-Bazai & Sons Company, the agent of Toyota and Lexus cars in the central region and the exclusive agent of Skoda cars in the Kingdom of Saudi Arabia.
- We would like to note that Abaad that the property was valuated based on the data received from the client.

Some Brands in the Commercial Complex







Property Details

| Description | Details |
|---------------------|------------|
| Total GLA (sqm) | 7,068.4 |
| Build-up Area (sqm) | 12,068.4 |
| No. of Showrooms | 1 Showroom |
| Occupancy Rate (1.) | 100% |

Site Location Analysis – Bazaie Showroom

ا بعاد لتقييم العقاري

Micro Location

Subject Property Description

- The subject property is located in the eastern middle of Riyadh city in An Nasim District, along Khurais Road, on a regular plot of land with a flat topography. The total land area is 10,000 Sqm.
- The Subject property is located on Khurais Road with Abdul Rahman bin Auf Street.
 Khurais Road is considered one of the most important arterial roads on the eastern side of Riyadh.
- Based on the data provided by the client, the total build-up area is 12,068.4 Sqm. It consists of a basement with an area of 5,000 Sqm, a ground floor with an area of 5,787.4 Sqm, in addition to a mezzanine floor with an area of 1,281 Sqm.

Property Details

| Description | Details |
|---------------------------|-----------|
| Total Land Area (Sqm) | 10,000 |
| Total Build-up Area (Sqm) | 12,068.40 |
| Number of Showrooms | 1 |
| Property Age (Years) | 9 |



Site Location Analysis – Bazaie Showroom

أبعاد للتقييم العقاري







Al Faisaliyya Plaza



Site Location Analysis – Al Faisaliyya Plaza

ا بعاد لتقييم العقاري

Property Description

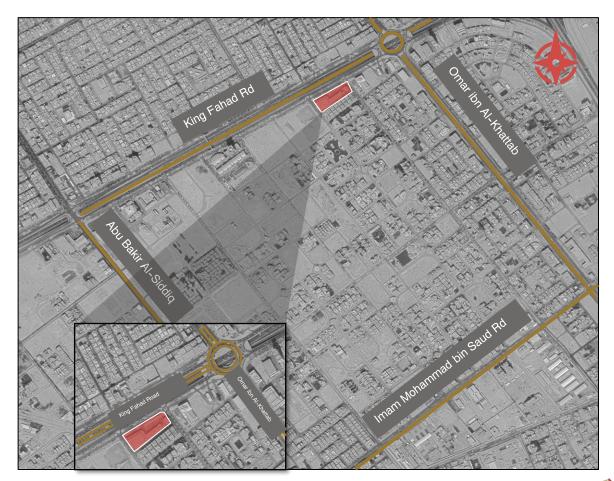
Location analysis at the district level

- Al Faisaliyya Plaza is located on a regular plot of land with flat topography. The land area is 10,779.50 sqm.
- The property includes 29 commercial units, having occupancy of 98%.
- The property consists of a mezzanine ground floor and a first floor, and the build-up area is 7,495 sqm.
- The property area is characterized by the presence of basic services such as electricity, water, lights, sewage, asphalt streets, and footpaths.
- Based on the information provided by the client, the coverage ratio (according to the current construction condition) is 39%.

Property Information Summary

| Description | Details |
|-------------------------------------|-----------|
| Total Land Area (m²) | 10,779.50 |
| Total Build-up Area (m²) | 7,495 |
| Total Leasable Area (m²) | 5,592.8 |
| Coverage (1/) | 39% |
| Number of Commercial Units (Number) | 29 |
| Occupancy rate (1/.) | 98% |
| Property Age (Estimated) | 11 Years |

Property Map



Site Location Analysis – Al Faisaliyya Plaza

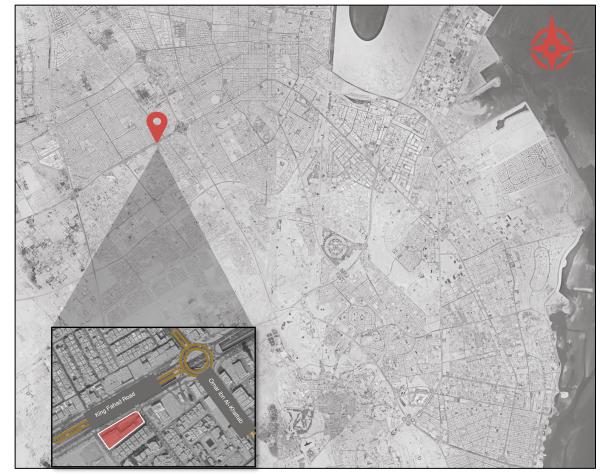
ا بعاد التقييم العقاري

Macro Location

- Al Faisaliyya Plaza is located in the southeastern part of Dammam, which is one of the governorates of the Eastern Province in the Kingdom of Saudi Arabia.
- The total urban area of Dammam is **800** square kilometers, with a population of about **903,000** people. The city of Dammam is also characterized by the presence of a good infrastructure that allows it to be a commercial and industrial center, and the presence of seaports, and residential areas that increase commercial activity in the region.
- The subject property is located in Al-Faisaliah district. The area surrounding the property includes developing space, in addition to many complexes, commercial centers, and residential buildings.

Accessibility

- Al Faisaliyya Plaza is located on the main street so that King Fahd Road passes from the northern side of the property. It is considered one of the main roads in Dammam because it connects the eastern side with the western side, in addition to that it extends to the Khobar Governorate and connects between Dammam and Khobar.
- The subject property can be reached directly through Omar Ibn Al-Khattab Street, in addition to the Dhahran-Jubail Expressway, which is a secondary road leading to King Fahd Road, the main road leading to Al Faisaliyya Plaza.



Site Location Analysis – Al Faisaliyya Center

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Al Kharj Plaza



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Property Description

- AlKharj Commercial Center is on a regular shaped parcel of land, with an area of 16,095.97 sqm.
- The Commercial Center includes many retail (18 retails), in addition to the Danube supermarket. The total built-up area is 9,521.1 sqm.
- The subject property building regulation is commercial building with a total number of floors up to 2.5 floors, as shown in the building regulations in the subject property area.
- Based on the data provided by the client, the coverage ratio (depending on the current construction condition) is 56%.
- The property under valuation features 2 entrances and exits for traffic, one of which is located on King Abdullah Road, and the other is located on Prince Sattam bin Abdulaziz Road.

Property Details

| Details | Description |
|----------------------|--------------------|
| Land Area (Sqm) | 16,095.97 |
| Build-up Area (Sqm) | 9,521.1 |
| Coverage Ratio (%) | 56 % |
| Number of Units | 18 |
| Occupancy rate (:/.) | 95 ⁻ /- |
| Building Age | 11 Years |



Property Description

- The property under valuation consists of a total number of showrooms equivalent to 18 showrooms, and a building area of 9,521.1 square meters.
- According to the information provided by the client, Al-Kharj Mall includes many brands, such as Danube, Red Tag, Kudu, Maestro Pizza and other brands and the total leased area reaches 8,839.13 square meters.
- Most of the retail areas within Al Kharj Mall range from 95 m2 to 140 m2, and the complex also includes two shops with an area ranging from 2,060 m2 to 4,827 m2 for both Red Tag and Danube Supermarket, respectively.
- The property is located on a land area of 16,095.99 square meters, owned by Hefd Musharakah Real Estate Company.
- Moreover, the property under valuation includes McDonald's restaurant located along King Abdullah Road, with a rental area of 937.6 m2.

Some Brands in the Commercial Complex









Property Details

| Description | Details |
|---------------------|------------|
| Land Area (Sqm) | 16,095.97 |
| Build-up Area (Sqm) | 9,521.1 |
| GLA (Sqm) | 9,403.40 |
| Occupied GLA (Sqm) | 8,839.13 |
| Number of Units | 18 |
| Building Age | 11.5 Years |

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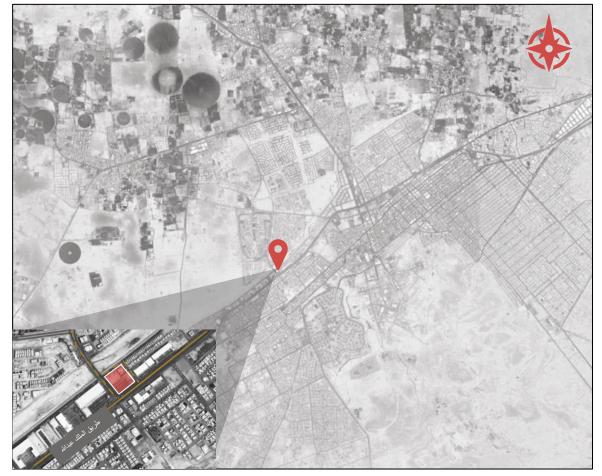
Macro Location

- AlKharj Commercial Center is located western part of Al-Kharj Governorate, one of the governorates of the capital of the Kingdom of Saudi Arabia.
- The total urban area of Riyadh is 19,790 square kilometers, with a population of about 400,000 people.
- Al-Kharj Governorate is located southwest of the city of Riyadh. Al-Kharj includes a
 group of real estate, considered one of the demand generators and one of the leading
 destinations for the residents of Al-Kharj, such as Al-Hadithi Mall, Go Mall, Panorama
 Mall, Oasis Mall, and Al-Kharj Park. The property undervaluation is located in AlKhuzama neighborhood near Prince Sattam bin Abdulaziz University.
- The area surrounding the property includes developing spaces and many complexes, commercial centers, and residential buildings.

Accessibility

- Al-Kharj Commercial Complex is characterized as is located on 4 streets, so King Abdullah Road passes from the southern side of the property, and it is considered one of the main roads in Al-Kharj because it connects the eastern side of the governorate with the western side of it.
- In addition, Prince Sattam bin Abdulaziz Road passes from the western side of Al-Kharj Center. As for the other two frontages, they overlook internal streets and border the site from the north and east. The property can be reached directly through King Abdullah Road.

Macro Location of the subject property





















Site Location Analysis – Gardino Hotel

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Property Description

- The property undervaluation is the Gardino Hotel, which opened in early 2021, with a 4-star rating.
- The property land area is 3,495.35 Sqm and the building area is 13,838 Sqm in Olaya district, Riyadh.
- The hotel contains two floors of parking for approximately **86** cars parking, one ground floor, one-floor mezzanine, and two floors for residential hospitality units.
- The hotel contains 94 residential hospitality units divided into 86 rooms and 8 suites and contains 4 guest elevators and one service elevator.
- The hotel has a gym, ballroom, and two swimming pools (large pool + small pool).
- The hotel has a 50-seater restaurant, a coffee shop, a kitchen, and a business center area.
- The construction of the hotel started in 2017 and was completed in 2019, and in 2020 the finishing work and the furnishings were completed.



Site Location Analysis – Gardino Hotel

البعاد البعادية التقييم العقاري

Micro Location

- The property is located west of Riyadh city in Olaya district with a medium to high population density and a high income.
- The most important streets in the property area: 1- Al Takhassusi Street. 2-King Abdullah Road. 3- King Khalid Road. 4- Al Arouba Road. 5- Prince Turki bin Abdulaziz Al Awwal Road.
- The Subject Property is located near the following landmarks:

| # | Landmarks | Distance |
|---|--------------------------------|-------------------|
| 1 | The Zone | About 600 m away |
| 2 | Dr. Soliman Al Habeeb Hospital | About 1.0 Km away |
| 3 | King Saud University - Girls | About 3.4 Km away |
| 4 | Olaya Mall | About 3.5 Km away |
| 5 | Obeikan Tower | About 3.4 Km away |
| 6 | Kingdom Tower | About 4.1 Km away |

Services Provided in the Surrounding Area

| Sewer Drainage | Electricity | water | Phone line | Storm drainage |
|----------------|---------------|----------------|------------|---------------------|
| ✓ | \checkmark | ✓ | ✓ | \checkmark |
| Masjid | School (boys) | School (girls) | Green area | Retail |
| \checkmark | ✓ | ✓ | ✓ | ✓ |
| Clinic | Police | Civil defense | Mail | Municipal equipment |
| \checkmark | ✓ | ✓ | ✓ | ✓ |



Site Location Analysis – Gardino Hotel

أبعاد للتقييم العقاري



















Property Description

Property Details

- Jazla Residential Compound is on a regular shaped parcel of land, with an area of 29,486.73 Sqm.
- The residential compound includes various residential villas in sizes and features (101 units), in addition to facilities and amenities such as swimming pools, health clubs, and green areas.
- The total built-up area is 26,388.02 Sqm.
- The subject property building regulation is commercial with a total number of floors up to **10** floors, as shown in the building regulations in the subject property area.
- Based on the data provided by the client, the coverage ratio (depending on the current construction condition) is 56%.

Property Details

| Details | Description |
|---------------------|-------------|
| Land Area (Sqm) | 29,486.73 |
| Build-up Area (Sqm) | 26,388.02 |
| Coverage Ratio (1/) | 56% |
| Number of Units | 101 |
| Occupancy Rate (1) | 95% |
| Building Age | 25 Years |



ا بعاد التقييم العقاري

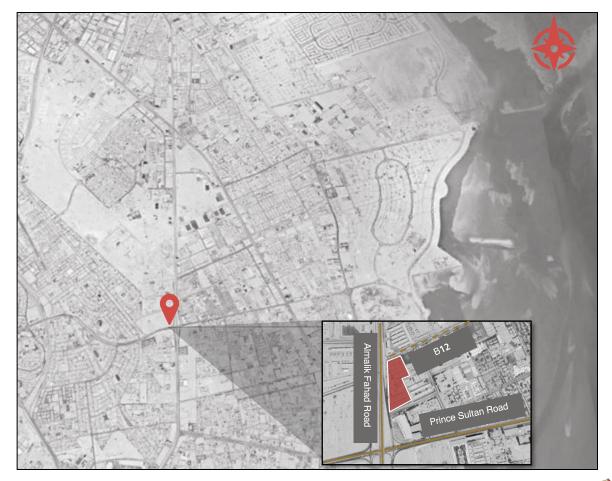
Macro Location

- Jazla residential compound is located in the eastern part of Khobar, which is one of the governorates of the Eastern Province in the Kingdom of Saudi Arabia.
- The total urban area of Al-Khobar is **750** square kilometers, with a population of about **578**,500 people.
- Khobar city hosts good infrastructure that allows commercial and industrial hubs with seaports and residential areas that increase commercial activity in the region.
- The property under appraisal is located in Qurtubah district.
- The area surrounding the property includes developing spaces, in addition to many resorts and commercial centers, and places dedicated to fishing.

Accessibility

- Jazla Residential Compound is located on the main street so that King Saud Road passes from the western side of the property. It is considered one of the main roads in Al-Khobar because it connects the northern side with the southern side. Moreover, Prince Sultan Road passes from the eastern side of Jazla residential compound.
- As for the other frontages, they overlook internal streets and border the site on the north side.
- The property undervaluation can be reached directly through Prince Sultan bin Fahd Road, in addition to King Saud Road, one of the secondary roads linked to Prince Sultan bin Fahd Road leading to the property under valuation.

Macro Location of the Subject Property



أبعاد للتقييم العقاري













أبعاد للتقييم العقاري















Jubail Plaza

Site Location Analysis – Jubail Plaza

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Property Description

Property Details

- Jubail Commercial Center is located on a regular plot of land with flat topography, with an area of 39,750 Sqm.
- The Commercial Center includes 27 retails. The total built-up area is 15,636.7 Sqm.
- The property location is characterized by the presence of basic services such as electricity, water, lighting, sewage, asphalt streets, and footpaths.
- The property location is characterized by a commercial zone with a total number of 1 floor, as indicated in the building regulations in the area.
- Based on the information provided by the client, the coverage rate (according to the current construction condition) is 32.96%.
- The table blow shoes some property details.

Property Details

| Details | Description |
|----------------------|-----------------------|
| Land Area (Sqm) | 39,750 |
| Build-up Area (Sqm) | 15,636.7 |
| Coverage Ratio (1.) | 32.96 ⁻ /- |
| Number of Units | 27 |
| Occupancy rate (1/-) | 97% |
| Building Age | 10 Years |



Site Location Analysis – Jubail Plaza

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Macro Location

- Jubail Commercial Center is located in the northern part of Jubail, which is one of the governorates of the Eastern Province in the Kingdom of Saudi Arabia.
- The total urban area of Jubail is 1,016 square kilometers, with a population of about 380,000 people.
- The city of Jubail is also characterized by the presence of a good infrastructure that allows it to be a commercial and industrial center, and the presence of seaports, and residential areas that increase commercial activity in the region.
- The property under appraisal is located in Al Towayya neighborhood.
- The surrounding area of the property includes developing space, in addition to many complexes, commercial centers, and residential buildings.

Accessibility

- Jubail Commercial Center is located on the main road, King Fahd Road passes from the northern side of the property, and it is considered one of the main roads in Jubail because it connects the eastern side with the western side.
- In addition, King Faisal Road passes from the eastern side of the Jubail center.
- The property undervaluation can be reached directly through King Faisal Road, in addition to Highway 1 and Al Madinah Al Munawwarah Road, which are secondary roads linked to King Faisal Road and King Fahd Road leading to the property undervaluation.

Macro Location of the Subject Property



Site Location Analysis – Jubail Plaza

أبعاد للتقييم العقاري



















Property Description

- The Hotel Apartment Dhahran (Formerly Radisson Blu) is located on a regular plot of land with flat topography, with an area of 3,798.08 Sqm.
- The property includes **92** residential units, in addition to services and facilities such as swimming pools, health club, catering, cafe, and other services. The total built-up area is **8,964** Sqm.
- The property location is characterized by the presence of basic services such as electricity, water, lighting, sewage, asphalt streets, and footpaths.
- The property location is characterized by a commercial zone with a total number of 3 floors, as indicated in the building regulations in the area.
- Based on the information provided by the client, the coverage rate (according to the current construction condition) is **60**%.

Property Details

| Details | Description |
|---------------------|-------------|
| Land Area (Sqm) | 3,798.08 |
| Build-up Area (Sqm) | 8,964 |
| Coverage Ratio (%) | 60% |
| Number of Units | 92 |
| Occupancy Rate (1.) | 51% |
| Building Age | 8 Years |





Macro Location

- The Hotel Apartment Dhahran (Formerly Radisson Blu)e Hotel Apartments is located in the western part of Al-Khobar, which is one of the governorates of the Eastern Province in the Kingdom of Saudi Arabia.
- The total urban area of Al-Khobar is **750** square kilometers, with a population of about **578,500** people.
- The city of Al-Khobar is also characterized by the presence of a good infrastructure that allows it to be a commercial and industrial center, and the presence of seaports, and residential areas that increase commercial and hospitality activity in the region.
- The property undervaluation is located in Olaya district, close to many important hubs of Al Khobar.
- The area surrounding the property includes many hotels, commercial centers, restaurants, and cafes.

Accessibility

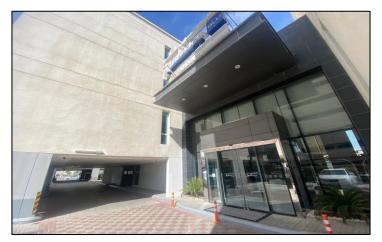
- The property is located near Dhahran Mall.
- As for the frontages, they overlook internal streets and border the site from the south and east.
- The property undervaluation can be reached directly through an internal road linked to King Saud Street.

Macro Location of the Subject Property



أبعاد للتقييم العقاري







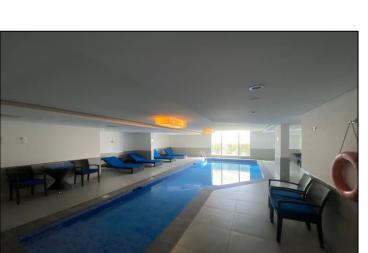




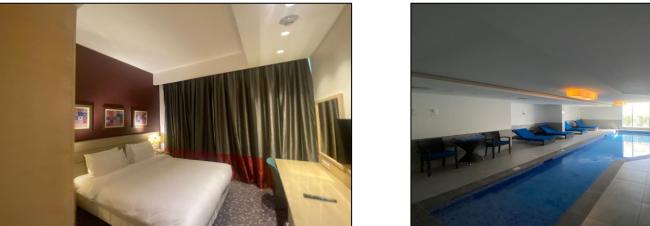














Seashore Compound and Seashore Hospitality



أبعاد للتقييم العقاري

Property Description

- Seashore residential compound is located on a regular plot of land with flat topography, with an area of 38,103 Sqm.
- The compound includes 112 residential units, in addition to services and facilities such as swimming pools, health club, catering, cafe, and other services. The total built-up area is 24,760 Sqm.
- The property location is characterized by the presence of basic services such as electricity, water, lighting, sewage, asphalt streets, and footpaths.
- The property location is characterized by a commercial zone with a total number of 2 floors, as indicated in the building regulations in the area.
- Based on the information provided by the client, the coverage rate (according to the current construction condition) is 57%.

Property Details

| Details | Description |
|----------------------|----------------|
| Land Area (Sqm) | 38,103 |
| Build-up Area (Sqm) | 24,760 |
| Coverage Ratio (:/-) | 57 <i>'</i> !- |
| Number of Units | 112 |
| Occupancy rate (1.) | 51% |
| Building Age | 7 Years |



أبعاد للتقييم العقاري

Macro Location

- Seashore residential compound is located in the southern part of Khobar, which is one of the governorates of the Eastern Province in the Kingdom of Saudi Arabia.
- The total urban area of Al-Khobar is **750** square kilometers, with a population of about **578,500** people.
- The city of Al-Khobar is also characterized by the presence of a good infrastructure that allows it to be a commercial and industrial center, and the presence of seaports, and residential areas that increase commercial activity in the region.
- The property under appraisal is located in Tahlia district, close to many hotel resorts.
- The area surrounding the property includes developing spaces, in addition to many resorts and commercial centers, and places dedicated to fishing.

Accessibility

- Seashore residential compound is located near the open sea, sea resorts, and places to set up activities.
- As for the other frontages, they overlook internal streets and border the site on the south and west sides.
- The property can be reached directly through an internal road linked to King Fahd Street.

Macro Location of the Subject Property



أبعاد للتقييم العقاري













أبعاد للتقييم العقاري

















Site Location Analysis - Pearl Compound

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Property Description

- The Pearl Residential Compound is on a regular shaped parcel of land, with an area of 22,500 Sqm.
- The residential compound includes 16 buildings with a total of 233 residential units, in addition to facilities and amenities such as swimming pools, health club, jacuzzi, sauna, banquet hall, mini market, nursery, mosque, cafe, and school buses. The total built-up area is 39,909 Sqm.
- The surrounding area of the subject asset hosts proper infrastructure, that includes electricity, water, lights, sewage, asphalt streets, and footpaths.
- The surrounding area is characterized by a commercial building regulation that allows up to 15 floors, as indicated in the building regulations in the property area.
- Based on the information provided by the client, the coverage ratio (according to the current construction condition) is 56%.

Property Details

| Details | Description |
|----------------------|-------------|
| Land Area (Sqm) | 22,500 |
| Build-up Area (Sqm) | 39.909 |
| Coverage Ratio (1.) | 56% |
| Number of Units | 233 |
| Occupancy rate (:/.) | 72 % |
| Building Age | 9.5 Years |



Site Location Analysis - Pearl Compound



Macro Location

Macro Site Analysis

- The Pearl Residential Compound is in the eastern part of Al-Khobar, one of the Eastern Province governorates in the Kingdom of Saudi Arabia.
- The total urban area of Al-Khobar is 750 Sqm, with a population of 578,500 people.
- Khobar city has a good infrastructure that allows commercial and industrial hubs with seaports and residential areas that increase commercial activity in the region.
- The property undervaluation is in Al Rakah district near Prince Sattam bin Abdulaziz University. The surrounding area includes compounds, retail centers, under-construction developments, and residential buildings.

Accessibility

- The Pearl Residential Compound is characterized by its location on Tariq Bin Ziyad Street, and it connects two main roads, King Fahd Road and King Saud Road. Moreover, King Fahd Road passes from the eastern side of the Pearl Mall.
- As for the other frontage, they overlook internal streets and border from the north and west sides.
- The property undervaluation can be reached directly through Tariq Bin Ziyad Street, in addition to King Fahd Road and King Saud Road, which are secondary roads linked to Tariq Bin Ziyad Street leading to the property undervaluation.

Macro Location of the Subject Property



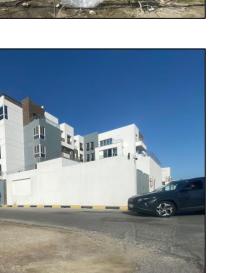
Site Location Analysis - Pearl Compound

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Property Photographs













Site Location Analysis - Pearl Compound

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Property Photographs













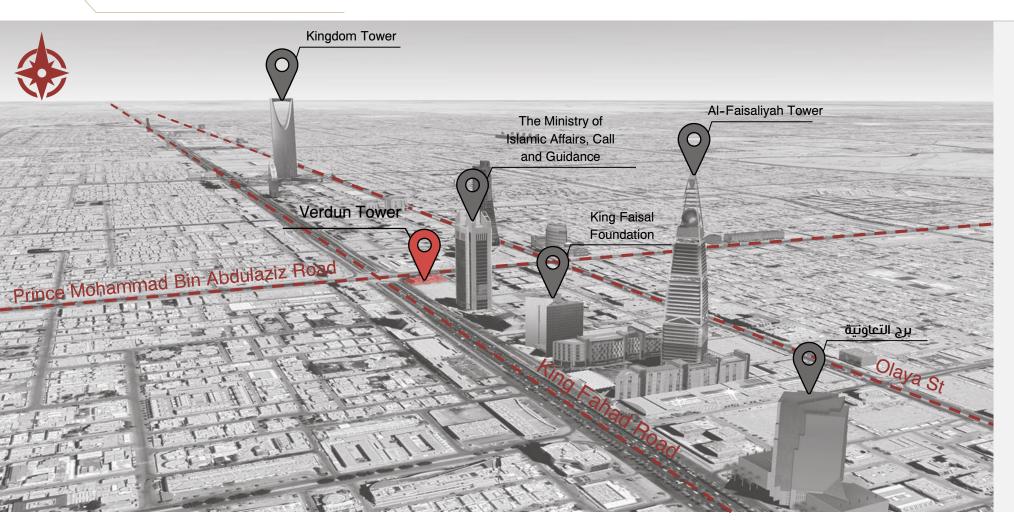




Site Location Analysis – Verdun Tower

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Property Description



- Verdun Tower is located in Olaya
 District. The land area is 3,212 Sqm (as per Title deed) and the build-up area is 25,591.36 Sqm (as per building permit) and the leasable area is 14,935 Sqm (as per client information).
- The tower consists of two floors basement, a ground floor, a mezzanine, and 8 floors.
- The retail consist of 3 open retails with an area of 3,300 Sqm. The administrative offices consist of 34 administrative offices, with areas ranging from 153 Sqm to 1,463 Sqm.
- The property has a frontage on 4 streets, including King Fahd Road with a frontage of 40.08 M and Prince Muhammad bin Abdul-Aziz Road with a frontage of 43.81 M.

Site Location Analysis – Verdun Tower

أبعاد للتقييم العقاري

Micro Location



- The Subject Site is located in Olaya district and borders the property area to the north by Prince Muhammad bin Abdul-Aziz Road, to the west by King Fahd Road, to the east by Olaya Street, and from the south by Makkah Road.
- It can be reached via King Fahd Road and Prince Muhammad bin Abdul-Aziz Road. The property is located to the south of King Khalid International Airport.
- It borders from the north by Al-Wurud and Al-Rahmaniya districts, from the south by the Al-Mutamarat and Al-Murabba districts, and from the east by Al-Sulaymaniyah district, and from the west by Al-Ma'ather Al-Shamali district.
- The property is located on flat terrain and in a densely populated area. All services are available in the area of the subject property.

Site Location Analysis – Verdun Tower

أبعاد للتقييم العقاري

Property Photographs













Valuation

Executive Summary

Site Location Analysis

Valuation Terms

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Valuation

Valuation Methodology Analysis of Property Risks Income Approach Valuation Summary

Disclaimers

Tenure

Appendices

Valuation



Income Valuation Methodology - DCF

Income Valuation Approach

- In determining our opinion of [Market Value] for the Subject Properties and based on the fact that they are all multi-tenanted income producing assets, we have utilized the Investment Approach of Valuation via the Discounted Cash Flow technique.
- Discounting Cash Flow (DCF) analysis is a financial modelling technique based on explicit
 assumptions regarding the prospective cashflow of a property. This analysis involves the
 projection of a series of periodic cash flows that a property is anticipated to generate. To
 this projected cash flow series, an appropriate discount rate is applied to establish an
 indication of the present value of the income stream associated with a property.
- With regard to the subject properties, the cashflow has been calculated on an annual basis. With respect to the growth rate applied throughout our cashflow, we have adopted the long-term average inflation rate for Saudi Arabia at 2.7%.
- The cashflow is discounted back to the date of valuation at an appropriate rate to reflect the time value of money, and in so doing thus determining the [Market Value]. It is important to note that the cashflows reflect assumptions that market participants would use when pricing the asset (i.e., determining its value).
- The projected rents, as well as costs, are forecasts formed on the basis of information currently available to us and are not representations of what the values of the Properties will be as at a future date.

Valuation Steps Using Income Approach - DCF

)1

Income Approach

The Investment Approach is a commonly used approach to value incomegenerated assets. The approach captures the revenues generated from the operation of the asset, using the Discounted Cashflow.

02

Cost Assumptions

The Discounted Cashflow is calculated on annual basis, with a growth rate of 2.7 //annum.

03

Property Income

The property income represents the revenue derived from the rent payments received during a year.

04

Property Costs

The property costs attribute to the costs generated from the operation of the asset, for instance, maintenance, and marketing costs. The costs are typically calculated on an annual basis.

Valuation



Property Risk Analysis

Long-term contract risks

The lack or limitation of long-term contracts greatly affects the value of the Property, especially the properties listed under REITs. Where the existence of long-term contracts gives stability to the income and thus the value. While the absence of such contracts gives fluctuation in rental prices and income and thus affects the final value.

Regulatory and legislative risks

The regulatory, legal or legislative environment may witness some changes that may affect the value of the Property, such as the emergence of municipal legislation allowing or prohibiting activities in specific areas, or reducing or increasing the number of floors in the surrounding area, which affects the final value of the Property .

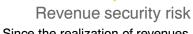
Economic risk

The state's macroeconomic conditions may affect the real estate market in general, such as inflation rates, liquidity, interest rates, financing costs, taxes, and the movement of local and global stock markets, as changing some or all of these influences affects the real estate market.



Competition risk

The large supply of real estate goods leads to competition in prices offered to the consumer. We find this clear in the real estate market, as the increase in units and exhibitions offered in the market and the entry of new competitors with products will lead to a decrease in prices and services, and thus a decrease in the price of the final Property.



Since the realization of revenues is the main factor in determining the value of the Property , any change in revenues as a result of different market conditions will affect the value of the Property .



Al Arouba Plaza



Revenues Estimation

Market Rent Estimate

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of the Al Arouba Center with the Riyadh market.
- We have analyzed the recent lease rates signed in the last 12 months prior to valuation date and found that the recent lease rates indicates the current market rates. Thus, we believe using the recent lease rates is an appropriate indicator to calculate the fair value of the subject property.
- By looking at the list of retail rents for tenants and confirming it with the rental prices in the surrounding area for similar projects, Abaad team confirms that the rent is within the rental market range.
- According to the information provided by the client, the property enjoys lease contracts with a total income of 12.90 million SAR per year. Moreover, the operating expenses of the property is 4.2½, which is considered less than the market range, which is ranging from 7½ to 15½, according to the experience of Abaad team in the retail sector.
- The table below shows the rental prices in the Subject Site's surrounding area.

Concluded Market Rent Summary:

| Details | Rent Rate |
|---------------------------------|---------------|
| Small Rent Rate (SAR/Sqm) | 4,500-5,500 |
| Large Rent Rate (SAR/Sqm) | 1,250 — 1,480 |
| Supermarket Rent Rate (SAR/Sqm) | 900 — 1,000 |





Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall
 within the market range. Thus, we believe using the actual lease rates is an appropriate
 indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Leased rent per SQM |
|-----------------|---------------|-----------------|-------------|---------------------|
| Anchor Store | 1 | 8,592.26 | 8,607,640 | 936 |
| Line Shop | 13 | 1,652.74 | 3,161,640 | 1,913 |
| Drive Through | 2 | 724 | 1,565,000 | 2,162 |
| Total Leased | 16 | 10,969 | 13,334,280 | 1,221 |
| Vacant Area | 1 | 113.04 | | |
| Total GLA | 17 | 11,082 | | |
| Occupancy Rate | 99% | | | |

Recent Leasing Summary

• We have analyzed the tenancy rates of the leases signed in the last **12** months prior to the valuation date to estimate the market rent.

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Rent / SQM |
|-----------------|---------------|-----------------|-------------|------------|
| Anchor Store | 1 | 8,592.26 | 8,607,640 | 936 |
| Line Shop | 11 | 1,438.9 | 2,759,085 | 1,918 |
| Restaurant | 2 | 724 | 1,565,000 | 2,162 |
| Total | 14 | 10,755.16 | 12,93,1725 | 1,202 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Valuation Inputs

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average rate of inflation in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 We have conducted market research about properties with similar usage to the subject property in the retail sector, which serves as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-----------------|--------|--------|---------------|
| Localizer Mall | Riyadh | Retail | 8.50% |
| Al Wadi Square | Riyadh | Retail | 7.50% |
| City Life Plaza | Riyadh | Retail | 8.00% |

• Comparing these properties with our subject property taking into consideration location, finishing, class, type, accessibility, and the area it belongs to, we conclude that the cap rate should be 8.00%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.70%.

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Income Approach

Discount Cash Flow

- Inflation rate: Cash flows discounted at 2.7/ annually based on Saudi Arabia's past 13-year average GDP inflation rate per Saudi Central Bank.
- Rate of return: Determined at 8.00% from Abaad Company's real estate market experience considering property location/quality and income to property price ratio.
- Discount rate: Set at 10.70% reflecting location, size, usage, supply/demand characteristics, adding inflation and property/market risks for evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Discount Period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 | 6.0 | 7.0 | 8.0 | 9.0 | 10.0 | 11.0 | 12.0 |
| Inflation Rate | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 | 1.17 | 1.21 | 1.24 | 1.27 | 1.31 | 1.34 | 1.38 |
| Total rental area (sqm) | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 | 11,082.04 |
| Average rental price with Inflation:/- (SAR) | 1,254.42 | 1,288.29 | 1,323.07 | 1,358.80 | 1,395.48 | 1,433.16 | 1,471.86 | 1,511.60 | 1,552.41 | 1,594.33 | 1,637.37 | 1,681.58 |
| Annual occupancy rate (1/) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gross Potential Income (SAR) | 13,901,531 | 14,276,872 | 14,662,348 | 15,058,231 | 15,464,803 | 15,882,353 | 16,311,176 | 16,751,578 | 17,203,871 | 17,668,375 | 18,145,421 | 18,635,348 |
| Vacancy (:/-) | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% |
| Vacancy (SAR) | 139,015 | 142,769 | 146,623 | 150,582 | 154,648 | 158,824 | 163,112 | 167,516 | 172,039 | 176,684 | 181,454 | 186,353 |
| Net Potential Income (SAR) | 13,762,515 | 14,134,103 | 14,515,724 | 14,907,649 | 15,310,155 | 15,723,529 | 16,148,065 | 16,584,062 | 17,031,832 | 17,491,692 | 17,963,967 | 18,448,994 |
| Land Rental Costs (SAR) | 7,083,219 | 7,274,466 | 7,470,876 | 7,672,590 | 7,879,750 | 8,092,503 | 8,311,001 | 8,535,398 | 8,765,854 | 9,002,532 | 9,245,600 | 9,495,231 |
| Operating expenses (:/-) | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% | 4.1% |
| Operating Expenses (SAR) | 562,324 | 577,506 | 593,099 | 609,113 | 625,559 | 642,449 | 659,795 | 677,609 | 695,905 | 714,694 | 733,991 | 753,809 |
| Net Operating Income (SAR) | 6,116,973 | 6,282,131 | 6,451,749 | 6,625,946 | 6,804,846 | 6,988,577 | 7,177,269 | 7,371,055 | 7,570,074 | 7,774,466 | 7,984,376 | 8,199,954 |
| Present value coefficient | 0.90 | 0.82 | 0.74 | 0.67 | 0.60 | 0.54 | 0.49 | 0.44 | 0.40 | 0.36 | 0.33 | 0.30 |
| Present Value of Net Income (SAR) | 5,525,721 | 5,126,391 | 4,755,920 | 4,412,222 | 4,093,363 | 3,797,546 | 3,523,107 | 3,268,502 | 3,032,295 | 2,813,159 | 2,609,860 | 2,421,252 |
| Fair Value (SAR) | 45,380,000 | | | | | | | | | | | , |

Al Baraka Warehouse



Valuation – Al Baraka Warehouse



Leasing Details

Rental List:

We were provided with a Rental list by the client and the details of are as follows:

| Year | Annual Lease | Start Date |
|------|--------------|--------------------|
| 1 | 6,000,000 | August 2022 |
| 2 | 6,000,000 | August 2023 |
| 3 | 6,600,000 | August 2024 |
| 4 | 6,900,000 | August 2025 |
| 5 | 6,900,000 | August 2026 |

Market Commentary

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of the Al Baraka Warehouse with the Riyadh market.
- In addition, we have made some research on the Yield rate for the property under valuation.
- The average size of the warehouse are in the range from 1,200 sqm to 2,552 sqm and the average rental rates for these warehouses are in the range from 225 SAR/sqm to 300 SAR/sqm.
- By looking at the list of retail rents for tenants and confirming it with the rental prices in the surrounding area for similar projects, Abaad team confirms that the rent is within the rental market range.

Valuation Matrix - Rental Value as per Market

| Description | Comp 1 | Comp 2 | Comp 3 |
|------------------------------|--------------------|-------------|-------------|
| Size (sqm) | 2,552 | 2,000 | 1,200 |
| Price (per sqm) | 225 | 300 | 250 |
| Comparable Type | Asking 2024 | Asking 2024 | Asking 2024 |
| Location | and Physical Adjus | tments: | |
| Location | 0.00% | 0.00% | 0.00% |
| Size | -5.00% | -5.00% | -7.50% |
| Street | 0.00% | 0.00% | 0.00% |
| Accessibility | 0.00% | 0.00% | 0.00% |
| Frontage | 5.00% | 5.00% | 5.00% |
| Use | 0.00% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% |
| Total Adjustment (1/.) | 0.00% | 0.00% | -2.50% |
| Final Adjusted Price per sqm | 225 | 300 | 244 |
| Weights | 20.00% | 40.00% | 40.00% |
| Average Sales Value (/sqm) | 263 | | |
| Land Area SQM | 27,605 | | |
| Market Value SAR (round) | 7,260,000 | | |

Valuation - Baraka Warehouse



Valuation Inputs

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average rate of inflation in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 We have conducted market research about properties with similar usage to the subject property in the industrial warehouse sector, which serves as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-------------------------|--------|-----------|---------------|
| Al-Selay Warehouses | Riyadh | Warehouse | 9.00% |
| Sulay Logistics Complex | Riyadh | Warehouse | 8.50% |
| Al-Sulai Warehouse | Riyadh | Warehouse | 9.00% |

• Comparing these properties with our subject property taking into consideration location, finishing, class, type, accessibility, and the area it belongs to, we conclude that the cap rate should be **8.00**%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.70%.

Valuation – Al Baraka Warehouse



Income Approach

Discounted Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 8.0% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.70% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 1 | 2 | 3 | 4 | 5 |
|------------------------------------|------------|-----------|-----------|-----------|-------------|
| Discount period | 0.67 | 1.67 | 2.67 | 3.67 | 4.67 |
| Growth rate | 1.02 | 1.05 | 1.07 | 1.10 | 1.13 |
| Annual occupancy rate (1/-) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gross Expected Income - GPI (SAR) | 6,900,000 | 6,900,000 | 7,794,552 | 8,005,005 | 8,221,140 |
| Total Effective Income - GEI (SAR) | 6,900,000 | 6,900,000 | 7,794,552 | 8,005,005 | 8,221,140 |
| Net Operating Income - NOI (SAR) | 6,900,000 | 6,900,000 | 7,794,552 | 8,005,005 | 8,221,140 |
| Exit Value (SAR) | | | | | 102,764,245 |
| Present value factor | 0.93 | 0.84 | 0.76 | 0.69 | 0.62 |
| Present value of net income (SAR) | 6,447,886 | 5,824,649 | 5,943,799 | 5,514,257 | 69,062,701 |
| Fair Value (SAR) | 92,790,000 | | | | |

Bazaie Showroom



Valuation – Bazaie Showroom



Income Analysis

Property Details

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of Al Bazaie Car Showroom compared to the Riyadh market. The table on the right side summarizes the results of the field research.
- According to the results of the field research, the rental prices for commercial showrooms in Riyadh city range from 400 to 900 SAR/Sqm, and vary according to the location and area, and the duration of the contract.
- in order to verify the actual Yield rate for the property. Based on the results of field research, the Yield rates range from 8% to 9.5% and vary according to the location, tenants, occupancy rate, and other properties of the property.
- According to the statement from the client, the property undervaluation enjoys a lease contract with Saleh Abdullah Al-Bazaie & Sons Company for 10 years, bound by order bonds, in addition to the possibility of extension for another 5 years.
- Moreover, the lease agreement stipulates a net rental value equivalent to 6,000,000 SAR/Year. The rental value constitutes 8.5% as a return on the purchase price (according to the client information).
- The table on the left shows the rental prices in the area of the property undervaluation.

Market Rental Prices Summary

| Details | Rent Rate |
|-----------------------------|-------------|
| Small Rent Rate (SAR/Sqm) | 1,125-1,240 |
| Large Rent Rate (SAR/Sqm) | 650-830 |
| Offices Rent Rate (SAR/Sqm) | 600-950 |

Valuation – Bazaie Showroom



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 We have conducted market research about properties with similar usage to the subject property in the retail and office sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-----------------|--------|--------|---------------|
| Al Ouruba Plaza | Riyadh | Retail | 8.00% |
| Localizer Mall | Riyadh | Retail | 8.50% |
| Al Wadi Square | Riyadh | Retail | 7.50% |
| City Life Plaza | Riyadh | Retail | 8.00% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 8.50%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 11.20%.

Valuation – Bazaie Showroom



Income Approach

Discount Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 8.50% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 11.20% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 |
|---|------------|-----------|-----------|-----------|------------|
| Discount period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 |
| Growth rate | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 |
| Annual occupancy rate (//) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Net Operating Income with Growth Percentage (SAR) | 6,162,000 | 6,328,374 | 6,499,240 | 6,674,720 | 6,854,937 |
| Exit Value (SAR) | | | | | 80,646,318 |
| Present value factor | 0.90 | 0.81 | 0.73 | 0.65 | 0.59 |
| Net Present value (SAR) | 5,541,367 | 5,117,791 | 4,726,593 | 4,365,298 | 51,462,437 |
| Fair Value (SAR) | 71,210,000 | | | | |

Al Faisaliyya Centre



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Leasing Details

Market Commentary

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of the Al-Faisaliah Center with Dammam market.
- We have analyzed the recent lease rates signed in the last 12 months prior to valuation date and found that the recent lease rates indicates the current market rates. Thus, we believe using the recent lease rates is an appropriate indicator to calculate the fair value of the subject property.
- By looking at the list of retail rents for tenants and confirming it with the rental prices in the surrounding area for similar projects, Abaad team confirms that the rent is within the rental market range.
- According to the information provided by the client, the property enjoys lease contracts with a total income of 6.9 million SAR per year. Moreover, the operating expenses of the property are 4.8%, which is considered less than the market range, which is ranging from 7% to 15%, according to the experience of Abaad team in the retail sector.
- The table below shows the rental prices in the Subject Site's surrounding area.

| Details | Rent Rate |
|---------------------------------|-------------|
| Small Rent Rate (SAR/Sqm) | 1,140-1,200 |
| Large Rent Rate (SAR/Sqm) | 300-480 |
| Supermarket Rent Rate (SAR/Sqm) | 500-600 |

أ **بعاد** للتقييم العقاري

Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall
 within the market range. Thus, we believe using the actual lease rates is an appropriate
 indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Leased rent per SQM |
|-----------------|---------------|-----------------|--------------|---------------------|
| Anchor Store | 1 | 2,506.00 | 1,657,719.00 | 662 |
| Line Shop | 26 | 2,145.82 | 4,235,919.67 | 1,974 |
| Drive Through | 1 | 722.03 | 1,565,000 | 2,168 |
| Total Leased | 28 | 5,373.85 | 6,593,639.54 | 1,235 |
| Vacant Area | 2 | 218.98 | | |
| Total GLA | 30 | 5,592.83 | | |
| Occupancy Rate | 96% | | | |

Recent Leasing Summary

• We have analyzed the tenancy rates of the leases signed in the last 12 months prior to the valuation date to estimate the market rent.

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Rent / SQM |
|-----------------|---------------|-----------------|-------------|------------|
| Anchor Store | 1 | 2,506.00 | 1,657,719 | 662 |
| Line Shop | 20 | 1,620.42 | 2,759,085 | 1,703 |
| Drive Through | 1 | 722.03 | 1,565,000 | 2,168 |
| Total | 22 | 4,848.45 | 5,981,804 | 1,234 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the retail and office sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-------------------------|--------|--------|---------------|
| West Avenue Mall | Dammam | Retail | 8.00% |
| Hyper Panda - Al Rayyan | Dammam | Retail | 7.00% |
| Extra Center | Dammam | Retail | 7.25% |
| Hyper Panda | Dammam | Retail | 7.00% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 8.00%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.70%.



Income Approach

Discount Cash Flow

- The following cash flow is over 10 years, and it was used the following inputs:
- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.70% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
|---|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Discount period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 | 6.0 | 7.0 | 8.0 | 9.0 |
| Growth rate | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 | 1.17 | 1.21 | 1.24 | 1.27 |
| Total rental area (sqm) | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 | 5,592.83 |
| Average rental price with growth rate (sqm) | 1,267.90 | 1,302.13 | 1,337.29 | 1,373.39 | 1,410.47 | 1,448.56 | 1,487.67 | 1,527.84 | 1,569.09 |
| Annual occupancy rate (1/) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gross Expected Income - GPI (SAR) | 7,091,124 | 7,282,584 | 7,479,214 | 7,681,152 | 7,888,544 | 8,101,534 | 8,320,276 | 8,544,923 | 8,775,636 |
| Credit and vacancy costs (1.) | 3.9% | 3.9% | 3.9% | 3.9% | 3.9% | 3.9% | 3.9% | 3.9% | 3.9% |
| Credit and vacancy costs (SAR) | 277,644 | 285,140 | 292,839 | 300,746 | 308,866 | 317,205 | 325,770 | 334,565 | 343,599 |
| Total Effective Income - GEI (SAR) | 6,813,480 | 6,997,444 | 7,186,375 | 7,380,407 | 7,579,678 | 7,784,329 | 7,994,506 | 8,210,358 | 8,432,037 |
| Land rental costs (SAR) | 3,132,350 | 3,216,923 | 3,303,780 | 3,392,982 | 3,484,593 | 3,578,677 | 3,675,301 | 3,774,534 | 3,876,447 |
| Operating expense ratio (1.) | 4.8% | 4.8% | 4.8% | 4.8% | 4.8% | 4.8% | 4.8% | 4.8% | 4.8% |
| Operating Expenses - OE (SAR) | 323,849 | 332,593 | 341,573 | 350,796 | 360,267 | 369,994 | 379,984 | 390,244 | 400,780 |
| Net Operating Income - NOI (SAR) | 3,357,281 | 3,447,927 | 3,541,021 | 3,636,629 | 3,734,818 | 3,835,658 | 3,939,221 | 4,045,580 | 4,154,810 |
| Present value factor | 0.90 | 0.82 | 0.74 | 0.67 | 0.60 | 0.54 | 0.49 | 0.44 | 0.40 |
| Present value of net income (SAR) | 3,032,774 | 2,813,603 | 2,610,271 | 2,421,634 | 2,246,629 | 2,084,271 | 1,933,646 | 1,793,906 | 1,664,266 |
| Fair Value (SAR) | 20,600,000 | | | | | | | | |

Al Kharj Plaza



Leasing Details

Market Commentary

- Abaad team analyzed the income data provided by the client and conducted field research
 to verify the rental value of the Al Kharj center compared to the Al Kharj market. The table
 on the left summarizes the results of the field research for the residential compound.
- In addition, we have made some research on the Yield rate for the property undervaluation. Based on the results of the research, the Yield rates for residential compounds range from 8.0% to 9.50% and it is dependent according to the location, type, quality of units, and occupancy rate.
- According to the client information, the compound enjoys lease contracts with a Net Operating Income of 5.1 million SAR per year. Also, each contract has services fees of 7/to be added to the lease value. Thus, the total income would be 5.8 million SAR.
- Regarding operating costs, the operating expenses provided by the client were reviewed, and the expertise of the Dimensions team for property valuation in the market was consulted. Additionally, some operational contracts for commercial centers were reviewed, which showed that the operating expenses for Al-Kharj Mall are 6.2% and are considered lower than the market range, which ranges between 7% -15%
- The table below shows the rental prices in the Subject Site area.

Rental Prices Summary

| Details | Rent Rate |
|------------------------------|-------------|
| Small Retail Rents (SAR/Sqm) | 950-1,150 |
| Large Retail Rents (SAR/Sqm) | 400-530 |
| Restaurants Rents (SAR/Sqm) | 1,200-1,700 |





Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall within the market range. Thus, we believe using the actual lease rates is an appropriate indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Leased rent per SQM |
|-----------------|---------------|-----------------|-------------|---------------------|
| Anchor Store | 2 | 6,887 | 3,370,055 | 489 |
| Line Shop | 10 | 1,061 | 1,231,798 | 1,161 |
| Drive Thru | 1 | 938 | 550,000 | 587 |
| Total Leased | 13 | 8,886 | 5,151,853 | 617 |
| Vacant Area | 2 | 103.67 | | |
| Total GLA | 30 | 9,404 | | |
| Occupancy Rate | 94.5% | | | |

Recent Leasing Summary

• We have analyzed the tenancy rates of the leases signed in the last **12** months prior to the valuation date to estimate the market rent.

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Rent / SQM |
|-----------------|---------------|-----------------|-------------|------------|
| Anchor Store | 2 | 6,887 | 3,370,055 | 489 |
| Line Shop | 8 | 862 | 1,231,798 | 1,429 |
| Drive Thru | 1 | 938 | 550,000 | 587 |
| Total | 11 | 8,687 | 5,151,853 | 593 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Valuation Inputs

Key Factors in the Discounted Cash Flow Method:

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average rate of inflation in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 We have conducted market research about properties with similar usage to the subject property in the office sector, which serves as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/-) |
|-----------------|--------|--------|----------------|
| Al Ouruba Plaza | Riyadh | Retail | 8.00% |
| Localizer Mall | Riyadh | Retail | 8.50% |
| Al Wadi Square | Riyadh | Retail | 7.50% |
| City Life Plaza | Riyadh | Retail | 8.00% |

 Comparing these properties with our subject property taking into consideration location, finishing, class, type, accessibility, and the area it belongs to, we conclude that the cap rate should be 8.50%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 11.20%.



Income Approach

Discount Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 8.50% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 11.20% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 |
|---|------------|---------------|-----------|---------------|------------|
| Discount period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 |
| Growth rate | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 |
| Total rental area (sqm) | 9,403.96 | 9,403.96 | 9,403.96 | 9,403.96 | 9,403.96 |
| Average rental price with growth rate (sqm) | 634.1 | 651.2 | 668.8 | 686.8 | 705.4 |
| Annual occupancy rate (1/) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gross Expected Income - GPI (SAR) | 5,962,852 | 6,123,849 | 6,289,193 | 6,459,001 | 6,633,394 |
| Credit and vacancy costs (1/.) | 5.5% | 5.5 <i>\\</i> | 5.5% | 5.5 <i>\\</i> | 5.5% |
| Credit and vacancy costs (SAR) | 328,678 | 337,552 | 346,666 | 356,026 | 365,639 |
| Total Effective Income - GEI (SAR) | 5,634,174 | 5,786,296 | 5,942,526 | 6,102,975 | 6,267,755 |
| Operating expense ratio (1/.) | 6.2% | 6.2% | 6.2% | 6.2% | 6.2% |
| Operating Expenses - OE (SAR) | 347,343 | 356,721 | 366,352 | 376,244 | 386,403 |
| Net Operating Income - NOI (SAR) | 5,286,831 | 5,429,575 | 5,576,174 | 5,726,731 | 5,881,352 |
| Exit Value (SAR) | | | | | 69,192,382 |
| Net Present Value (SAR) | 4,754,344 | 4,390,928 | 4,055,290 | 3,745,309 | 44,153,393 |
| Fair Value (SAR) | 61,100,000 | | | | |





Valuation – Gardino Hotel



Income Analysis

Valuation method used

• When choosing the most appropriate methodology for estimating the value of the property, we considered the information provided by the client, the current situation of the property as well as our analysis of the market. When determining the market value of the property undervaluation, the following method was used:

Income Approach (Discounted Cash Flow Method)

• The Discounted Cash Flow method indicates value by converting future cash flows into a present value. According to this method, the value of an asset is determined by reference to the value of revenue, cash flows, or cost savings from the asset. The discount rate is usually arrived at by analyzing appropriate market transactions and development. We are also aware of and communicating with real estate brokers and local investors to gauge the sensitivity of the numbers.

The main assumptions in the cash flow method: Revenues

• According to the information provided by the client, there is a Telecom tower whose income is estimated at **70**,000 riyals annually and the duration of the hotel lease contract is **10** years, two payments are paid every six Gregorian months, and the income was calculated according to the lease contract, which is summarized in the table below:

| Period | Contract Signing | Upon Submission | Dec-21 | Jun-22 | Dec-22 | Jun-23 | Dec-23 | Jun-24 | Dec-24 | Jun-25 |
|--------------|------------------|-----------------|----------------|-----------|----------------|-----------|-----------|-----------|----------------|-----------|
| Income (SAR) | 5,000,000 | 2,000,000 | 3,500,000 | 3,500,000 | 3,750,000 | 3,750,000 | 3,750,000 | 3,750,000 | 3,750,000 | 3,750,000 |
| Period | Dec-25 | Jun-26 | Dec- 26 | Jun-27 | Dec- 27 | Jun-28 | Dec-28 | Jun-29 | Dec- 29 | Jun-30 |
| | | | | 0.0 | D00-27 | 0u11-20 | Dec-26 | 0u11-29 | Dec-27 | 0011-30 |

Valuation – Gardino Hotel



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate - Hotels

 We have conducted market research about properties with similar usage to the subject property in the hospitality sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|---------------|--------|-------------|---------------|
| Comfort Inn | Riyadh | Hospitality | 8.00% |
| Rafal Asscott | Riyadh | Hospitality | 8.00% |

Capitalization Rate – Leased Buildings

We have conducted market research for cap rate of the properties whose buildings are fully leased to a single tenant thereby creating a secured income for the building owner.

| Property | City | Туре | Cap Rate (1/) |
|----------------------|--------|------------------------|---------------|
| Jazl Office Building | Riyadh | Office | 7.50% |
| Al Qirawan Building | Riyadh | Mixed Use - Commercial | 7.50% |
| Jawahar Building | Riyadh | Office | 7.50% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 7.50%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.20%.

Valuation – Gardino Hotel



Income Approach

Discount Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 7.50% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.20% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation

Discount Cash Flow Table

| Period (6 Months) | Jun-25 | Dec-25 | Jun-26 | Dec-26 | Jun-27 | Dec-27 | Jun-28 | Dec-28 | Jun-29 | Dec-29 | Jun-30 |
|---------------------------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Discount period | 0.5 | 1.0 | 1.5 | 2.0 | 2.5 | 3.0 | 3.5 | 4.0 | 4.5 | 5.0 | 5.5 |
| Total Effective Income (SAR) | 3,750,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 | 4,125,000 |
| Income from telecom tower (SAR) | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 |
| Net Operating Income (SAR) | 3,785,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 | 4,160,000 |
| Exit Value (SAR) | | | | | | | | | | | 110,933,333 |
| Room Value (SAR/room) | 3,605,580 | 3,774,955 | 3,596,010 | 3,425,549 | 3,263,167 | 3,108,483 | 2,961,132 | 2,820,765 | 2,687,053 | 2,559,678 | 67,460,786 |
| Fair Value (SAR) | 99,260,000 | | | | | | | | | | |







Market Research Analysis

Market Research

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of Jazla compound compared to the Khobar market.
- It was observed that the current rental income achieved yearly is less the market range.
 We summarize below our research findings, which were used to determine the average rental of the subject property based on the market. The following comparables are the most relevant to the Subject Property.

| Compound Name | Unit Area (Sqm) | Price (SAR) |
|--------------------|-----------------|-------------|
| Canary Village | 200 | 125,000 |
| Zamil Village | 181 | 150,000 |
| Al Nahdah Compound | 220 | 135,000 |

Valuation Matrix

After completing the research and gathering information, adjustments are made in each factor in which the comparable differs from the Subject Property. The adjustments are made on a percentage and are applied to the annual rental of the comparable to provide an adjusted value indication for the Subject Property.

| Description | Canary Village | Zamil Village | Al Nahdah Compound |
|--------------------------------|-----------------------|-----------------|--------------------|
| Price (SAR per sqm) | 125,000 | 150,000 | 135,000 |
| | Location and Physical | Adjustments | |
| Location | 0.00% | 0.00% | 0.00% |
| Size | 0.00% | 0.00% | 0.00% |
| Accessibility | 0.00% | 0.00% | 0.00% |
| Furnished | 0.00% | -10.00% | -10.00% |
| Quality | -2.50% | -5.00% | 0.00% |
| Age | 0.00% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% |
| Total Adjustment (ル) | -2.50% | <i>-</i> 15.00% | -10.00½ |
| Final Adjusted Rental | 121,875 | 127,500 | 121,500 |
| Weights | 30.00% | 35.00% | 35.00% |
| Annual Rental for Villas (SAR) | 123,700 | | |



Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall within the market range. Thus, we believe using the actual lease rates is an appropriate indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Description | Value |
|---------------------------|----------------|
| Total Villas | 101 |
| Total Annual Rental (SAR) | 6,710,000 |
| Total Rented Villas | 96 |
| Total Vacant Villas | 5 |
| Occupancy (%) | 95 <i>'l</i> - |

Recent Leasing Summary

• We have analyzed the rental rates of the tenancy contracts signed in the last 12 months prior to the valuation date to estimate the market rent.

| Contract Year | Total Occupied Units | Total Revenue | Rental Price SAR/sqm |
|-------------------|----------------------|---------------|----------------------|
| 2024 (Commencing) | 85 | 5,950,000 | 70,000 |
| 2024 (Concluding) | 13 | 900,000 | 69,231 |
| 2025 (Commencing) | 82 | 5,740,000 | 70,000 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Income Approach

Discount Cash Flow

- Based on the existing rental contract details provided by the client, the rental prices are set to increased by 15% annually in 2026, followed by a further increase of 20.0% annually from the year 2027 to 2028. Finally, an increase of 6.7% annually is planned in the year 2029.
- Based on the provided data by the client, the average Annual Rental per unit for the year 2025 is calculated to be SAR 70,000.
- Following the expiration of the lease for the property being evaluated, rental prices were raised to align with current market rates. In consideration of the client's interests, all services, amenities, and school transportation were included, and the entire building was restored, which informed our valuation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|--|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|
| Number of Units | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 |
| Unit Rental Price (SAR) | 70,000 | 80,500 | 96,600 | 115,920 | 123,700 | 123,700 | 123,700 | 123,700 | 123,700 | 123,700 |
| Percentage increase in Unit Rental Price (1) | 0.0% | 15.0% | 20.0% | 20.0% | 6.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Property Income (SAR) | 7,070,000 | 8,130,500 | 9,756,600 | 11,707,920 | 12,493,700 | 12,493,700 | 12,493,700 | 12,493,700 | 12,493,700 | 12,493,700 |



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the residential compounds, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-----------------------|-----------|-------------|---------------|
| Workers Accommodation | Al Khobar | Residential | 9.00% |
| Sea Shore Complex | Al Khobar | Residential | 8.50% |
| Pearl Compound | Al Khobar | Residential | 7.50% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 12 months, we conclude that the cap rate should be 7.25%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.00%.



Income Approach

Discount Cash Flow Table

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 7.25% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.0% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|-----------------------------|-------------|-----------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Annual occupancy rate (1.) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Total Expected Income (SAR) | 7,260,890 | 8,575,474 | 10,568,414 | 13,024,514 | 14,273,921 | 14,659,317 | 15,055,119 | 15,461,607 | 15,879,070 | 16,307,805 |
| Vacancy (%) | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Vacancy (SAR) | 359,450 | 424,528 | 528,421 | 651,226 | 713,696 | 732,966 | 752,756 | 773,080 | 793,954 | 815,390 |
| Additional Income (SAR) | 69,014 | 81,509 | 100,400 | 123,733 | 135,602 | 139,264 | 143,024 | 146,885 | 150,851 | 154,924 |
| Total Actual Income (SAR) | 6,970,454 | 8,232,455 | 10,140,394 | 12,497,021 | 13,695,827 | 14,065,615 | 14,445,386 | 14,835,412 | 15,235,968 | 15,647,339 |
| Operating expenses (%) | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% |
| Operating Expenses (SAR) | 697,045 | 823,246 | 1,014,039 | 1,249,702 | 1,369,583 | 1,406,561 | 1,444,539 | 1,483,541 | 1,523,597 | 1,564,734 |
| Net Operating Income (SAR) | 6,273,409 | 7,409,210 | 9,126,354 | 11,247,319 | 12,326,245 | 12,659,053 | 13,000,848 | 13,351,870 | 13,712,371 | 14,082,605 |
| Exit | | | | | | | | | | 194,242,828 |
| Net Present Value (SAR) | 5,705,693 | 6,128,884 | 6,866,124 | 7,696,053 | 7,671,046 | 7,165,225 | 6,692,757 | 6,251,443 | 5,839,228 | 80,684,471 |
| Fair Value (SAR) | 140,700,000 | | | | | | | | | |



Jubail Plaza

Valuation – Jubail Plaza



Leasing Details

Market Commentary

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of the Jubail Commercial Center with Jubail market.
- In addition, we have made some research on the Yield rate for the property undervaluation.
- By looking at the list of retail rents for tenants and confirming it with the rental prices in the surrounding area for similar projects, Abaad team confirms that the rent is within the rental market range.
- According to the information provided by the client, the property enjoys lease contracts with a total income of 11.3 million SAR per year. Moreover, the operating expenses of the property is 4.5%, which is considered less than the market range, which is ranging from 7% to 15%, according to the experience of Abaad team in the retail sector.
- The table below shows the rental prices in the Subject Site's surrounding area.

Rental Prices Summary

| Details | Rent Rate |
|---------------------------------|-------------|
| Small Rent Rate (SAR/Sqm) | 1,500-2,800 |
| Large Rent Rate (SAR/Sqm) | 275-500 |
| Supermarket Rent Rate (SAR/Sqm) | 500-600 |

Valuation - Jubail Plaza



Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall within the market range. Thus, we believe using the actual lease rates is an appropriate indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Leased rent per SQM |
|-----------------|---------------|-----------------|-------------|---------------------|
| Anchor Store | 1 | 8,167.5 | 8,607,640 | 1,054 |
| Line Shop | 12 | 1,460.5 | 2,752,730 | 1,885 |
| Drive Thru | 2 | 5,346.7 | 3,014,685 | 564 |
| ATM | 1 | 1 | 115,000 | 115,000 |
| KIOSK | 5 | 40 | 265,210 | 6,630 |
| Total Leased | 21 | 15,016 | 11,315,151 | 785 |
| Vacant Area | 7 | 522 | | |
| Total GLA | 28 | 15,538 | | |
| Occupancy Rate | 96.6% | | | |

Recent Leasing Summary

• We have analyzed the tenancy rates of the leases signed in the last **12** months prior to the valuation date to estimate the market rent.

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Rent / SQM |
|-----------------|---------------|-----------------|-------------|------------|
| Anchor Store | 1 | 8,167.5 | 8,607,640 | 1,054 |
| Line Shop | 12 | 616.5 | 1,516,342 | 2,460 |
| Drive Thru | 1 | 767.5 | 496,125 | 646 |
| ATM | 1 | 1 | 115,000 | 115,000 |
| KIOSK | 2 | 16 | 131,500 | 6,630 |
| Total | 17 | 9,568.5 | 10,866,607 | 1,136 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.

Valuation – Jubail Plaza



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the retail and office sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-------------------------|--------|--------|---------------|
| West Avenue Mall | Dammam | Retail | 8.00% |
| Hyper Panda - Al Rayyan | Dammam | Retail | 7.00% |
| Extra Center | Dammam | Retail | 7.25% |
| Hyper Panda | Dammam | Retail | 7.00% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 8.50%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 11.20%.

Valuation – Jubail Plaza



Income Approach

Discount Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 11.20% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Discount period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 | 6.0 | 7.0 | 8.0 | 9.0 | 10.0 |
| Growth rate | 1.027 | 1.055 | 1.083 | 1.112 | 1.142 | 1.173 | 1.205 | 1.238 | 1.271 | 1.305 |
| Total rental area (sqm) | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 | 15,538.1 |
| Average rental price with growth rate (sqm) | 805.7 | 827.5 | 849.8 | 872.8 | 896.3 | 920.5 | 945.4 | 970.9 | 997.1 | 1,024.0 |
| Annual occupancy rate (1/2) | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% | 97.0% |
| Gross Expected Income - GPI (SAR) | 12,143,765 | 12,471,647 | 12,808,382 | 13,154,208 | 13,509,371 | 13,874,125 | 14,248,726 | 14,633,441 | 15,028,544 | 15,434,315 |
| Credit and vacancy costs (1/-) | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% | 3.4% |
| Credit and vacancy costs (SAR) | 408,280 | 419,304 | 430,625 | 442,252 | 454,193 | 466,456 | 479,050 | 491,985 | 505,268 | 518,910 |
| Total Effective Income - GEI (SAR) | 11,735,485 | 12,052,343 | 12,377,757 | 12,711,956 | 13,055,179 | 13,407,669 | 13,769,676 | 14,141,457 | 14,523,276 | 14,915,405 |
| Land Rent Cost (SAR) | 2,382,640 | 2,446,971 | 2,513,040 | 2,580,892 | 2,650,576 | 2,722,141 | 2,795,639 | 2,871,121 | 2,948,642 | 3,028,255 |
| Operating Expense Ratio (%) | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% |
| Operating Expenses - OE (SAR) | 525,551 | 539,741 | 554,314 | 569,280 | 584,651 | 600,436 | 616,648 | 633,298 | 650,397 | 667,957 |
| Net Operating Income - NOI (SAR) | 8,827,294 | 9,065,631 | 9,310,403 | 9,561,784 | 9,819,952 | 10,085,091 | 10,357,389 | 10,637,038 | 10,924,238 | 11,219,193 |
| present value factor | 0.90 | 0.81 | 0.73 | 0.65 | 0.59 | 0.53 | 0.48 | 0.43 | 0.38 | 0.35 |
| Present value of net income (SAR) | 7,938,214 | 7,331,426 | 6,771,021 | 6,253,452 | 5,775,445 | 5,333,977 | 4,926,254 | 4,549,696 | 4,201,923 | 3,880,733 |
| Property value (SAR) (rounded) | 56,960,000 | | | | | | | | | |







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Market Research Analysis

We summarize below our research findings, which were used to determine the average ADR of the subject property based on the market. The following comparables are the most relevant to the Subject Property.

Comparables

| Description | Double Tree Hilton | Hilton Garden Inn | Aloft Hotel |
|---------------------|--------------------|-------------------|-------------|
| Room (SAR/Day) | 309 | 400 | 338 |
| 1 Br Suit (SAR/Day) | 453 | 784 | 720 |
| 2Br Suit (SAR/Day) | 817 | 1007 | 1020 |

Market Commentary

- The daily rental for rooms of sizes from 25 sqm to 30 sqm range from 309 SAR/day to 400 SAR/ Day.
- The daily rental for 1 Br suites/Apartments of sizes from 50 sqm to 60 sqm range from 453 SAR/day to 784 SAR/ Day depending on the location of the property.
- The daily rental for 2 Br suites/Apartments of sizes from 90 sqm to 95 sqm range from 817 SAR/day to 1020 SAR/ Day depending on the location of the property.
- To reach the average ADR of the property in accordance to market, we have taken into consideration in the adjustments process the size, location, accessibility, frontage, Quality and Brand factors.
- The next page will demonstrate in detail the calculation of the ADR.





Base Price Adjustments

After completing the research and gathering information, adjustments are made in each factor in which the comparable differs from the Subject Property. The adjustments are made on a percentage and are applied to the price per day of the comparable to provide an adjusted value indication for the Subject Property.

Adjustments have been made to reflect factors including:

- Location: location of the property relevant to the comparables.
- Size: the size of the unit.
- Accessibility: the easiness of reaching the subject property in the case.
- Frontage: frontage refers to a number of streets and the role and importance of the relevant street in the area.
- Negotiation: flexibility in prices depending on the offer type.

Valuation Matrix - Rooms

| Description | Double Tree Hilton | Hilton Garden Inn | Aloft Hotel |
|--------------------------------|-----------------------|-------------------|-------------|
| Room Size (sqm) | 30 | 26 | 30 |
| Price (SAR per sqm) | 309 | 400 | 338 |
| Location | and Physical Adjustme | nts | |
| Location | 0.00% | 0.00% | 0.00% |
| Size | -10.00% | -10.00% | -10.00% |
| Accessibility | 0.00% | 0.00% | 0.00% |
| Frontage | 0.00% | -10.00% | -10.00% |
| Quality | -15.00% | -15.00% | -15.00% |
| Brand | -10.00% | -10.00% | -5.00% |
| Amenities | 0.00% | 0.00% | 0.00% |
| Age | 2.50% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% |
| Total Adjustment (1/) | -32.50% | -45.00% | -40.00% |
| Final Adjusted Daily Rate | 208 | 220 | 203 |
| Weights | 35.00% | 30.00% | 35.00% |
| Daily Rate for Rooms (SAR/day) | 210 | | |



Base Price Adjustments

Valuation Matrix - Apartments

| Description | Double Tree Hilton | Hilton Garden Inn | Aloft Hotel |
|---------------------------|-------------------------|-------------------|-------------|
| Apartment Size (sqm) | 95 | 95 | 98 |
| Price (SAR per sqm) | 860 | 1,007 | 928 |
| | Location and Physical A | | 720 |
| Location | 0.00% | 0.00% | 0.00% |
| Accessibility | -5.00% | -5.00% | -5.00% |
| Size | 0.00% | 0.00% | 0.00% |
| Frontage | 0.00% | -10.00% | -10.00% |
| Quality | -15.00% | -15.00% | -15.00% |
| Frontage | -5.00% | -5.00% | 0.00% |
| Shape | 0.00% | 0.00% | 0.00% |
| Use | 2.50% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% |
| Total Adjustment (1/2) | -22.50% | -35.00% | -30.00% |
| Final Adjusted Daily Rate | 633 | 655 | 714 |
| Weights | 35.00% | 30.00% | 35.00% |
| Daily Rate | 670 | | |
| Premium for 3BR | 10% | | |
| Daily Rate for 3BR | 740 | | |

Blended Average Daily Rate

| Description | Hotel Apartment Dhahran (Formerly Radisson Blu)e | No. | Total Income |
|-----------------|---|-----|--------------|
| Rooms | 210 | 38 | 7,980 |
| 2 Br Apartments | 670 | 49 | 32,830 |
| 3 Br Apartments | 740 | 4 | 2,960 |
| Total | | 91 | 43,770 |
| Blended ADR | | | 481 |

Actual Annual Income Details

We were provided with the actual income details by the client for the 2024 which we have applied in the cashflow for the year 2025 adjusting to inflation.

| Description | Amount (SAR) |
|------------------------|--------------|
| Gross Income | 9,145,958 |
| Expenses | 6,260,478 |
| Net Operational Income | 2,885,480 |

For the consecutive years, the next page will demonstrate in detail the calculation for deriving the net income.



Projected Trading Performance

Projected Trading Performance Summary (without inflation) (KPI)

- Based on market research, the ADR and calculations were made over 10 years starting from 2026, the table below shows a summary of the first 5 years as a percentage (1).
- We have utilized the actual revenue generated by the subject property in the year 2024 shared by the client as the basis for our projections for 2025, while forecasting subsequent years in accordance with market trends.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 |
|----------------------------|--------|--------------|---------|-------|-------|-------|
| No. of Rooms | 91 | 91 | 91 | 91 | 91 | 91 |
| ADR (SAR) | - | 308 | 385 | 481 | 481 | 481 |
| Occupancy (%) | - | 65.0% | 70.0% | 70.0% | 70.0% | 70.0% |
| RevPAR (SAR) | - | 200 | 269 | 337 | 337 | 337 |
| | (Depa | rtmental Re | venue) | | | |
| Room Revenue | - | 95.0% | 93.5% | 92.0% | 92.0% | 92.0% |
| Food & Beverage | - | 5.0% | 6.5% | 8.0% | 8.0% | 8.0% |
| | (Depar | tmental Ex | oenses) | | | |
| Room Expenses | - | 20.0% | 18.0% | 16.0% | 16.0% | 16.0% |
| Food & Beverage Expenses | - | 50.0% | 48.0% | 45.0% | 45.0% | 45.0% |
| | (Undis | tributed Exp | penses) | | | |
| Administrative & General | - | 7.0% | 6.0% | 5.0% | 5.0% | 5.0% |
| Sales & Marketing | - | 4.0% | 3.0% | 2.0% | 2.0% | 2.0% |
| Operations and Maintenance | - | 5.0% | 4.0% | 3.0% | 3.0% | 3.0% |
| Utilities | - | 6.0% | 5.0% | 4.0% | 4.0% | 4.0% |

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | | | | |
|-----------------------------|--------|------------|-------|-------|-------|-------|--|--|--|--|
| (Management Fees) | | | | | | | | | | |
| Base Management Fee | - | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | | | | |
| Incentive Management Fee | - | 4.0% | 4.4% | 4.8% | 4.8% | 4.8% | | | | |
| | (F | ixed Charg | es) | | | | | | | |
| Staff Accommodation | - | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | | | | |
| Building Insurance | - | 0.3% | 0.3% | 0.3% | 0.3% | 0.3% | | | | |
| | | (NOI) | | | | | | | | |
| Net Operating Income | - | 49.4% | 54.6% | 60.0% | 60.0% | 60.0% | | | | |
| Reserve for Renewals (FF&E) | - | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% | | | | |
| | | EBITDA | | | | | | | | |
| EBITDA (SAR) | 2,963* | 3,317 | 5,037 | 7,045 | 7,045 | 7,045 | | | | |
| EBITDA (1.) | - | 47.4% | 52.6% | 58.0% | 58.0% | 58.0% | | | | |

^{*}The EBITDA for the year 2025 is determined by incorporating inflation adjustments based on the client's provided EBITDA figures.



Projected Trading Performance

Projected Trading Performance Summary (without inflation) (KPI)

- Our calculations were made over 10 years, the table below shows a summary of the first 5 years as a (000 SAR).
- We have utilized the actual revenue generated by the subject property in the year 2024 shared by the client as the basis for our projections for 2025, while forecasting subsequent years in accordance with market trends.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 |
|----------------------------|--------|--------------|---------|--------|--------|--------|
| No. of Rooms | 91 | 91 | 91 | 91 | 91 | 91 |
| ADR (SAR) | - | 308 | 385 | 481 | 481 | 481 |
| Occupancy (%) | - | 65.0% | 70.0% | 70.0% | 70.0% | 70.0% |
| RevPAR (SAR) | - | 200 | 269 | 337 | 337 | 337 |
| | (Depa | rtmental Re | venue) | | | |
| Room Revenue | - | 6,646 | 8,947 | 11,183 | 11,183 | 11,183 |
| Food & Beverage | - | 332 | 582 | 895 | 895 | 895 |
| | (Depai | rtmental Exp | penses) | | | |
| Room Expenses | - | 1,329 | 1,610 | 1,789 | 1,789 | 1,789 |
| Food & Beverage Expenses | - | 166 | 279 | 403 | 403 | 403 |
| | (Undis | tributed Exp | enses) | | | |
| Administrative & General | - | 490 | 574 | 608 | 608 | 608 |
| Sales & Marketing | - | 280 | 287 | 243 | 243 | 243 |
| Operations and Maintenance | - | 350 | 383 | 365 | 365 | 365 |
| Utilities | - | 420 | 478 | 486 | 486 | 486 |

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | | | | |
|-----------------------------|--------|------------|-------|-------|-------|-------|--|--|--|--|
| (Management Fees) | | | | | | | | | | |
| Base Management Fee | - | 140 | 191 | 243 | 243 | 243 | | | | |
| Incentive Management Fee | - | 277 | 417 | 578 | 578 | 578 | | | | |
| | (F | ixed Charg | es) | | | | | | | |
| Staff Accommodation | - | 70 | 96 | 122 | 122 | 122 | | | | |
| Building Insurance | - | 17 | 24 | 30 | 30 | 30 | | | | |
| | | (NOI) | | | | | | | | |
| Net Operating Income | - | 3,457 | 5,229 | 7,289 | 7,289 | 7,289 | | | | |
| Reserve for Renewals (FF&E) | - | 140 | 191 | 243 | 243 | 243 | | | | |
| | | EBITDA | | | | | | | | |
| EBITDA (SAR) | 2,963* | 3,317 | 5,037 | 7,045 | 7,045 | 7,045 | | | | |
| EBITDA (%) | - | 47.4% | 52.6% | 58.0% | 58.0% | 58.0% | | | | |

^{*}The EBITDA for the year 2025 is determined by incorporating inflation adjustments based on the client's provided EBITDA figures.



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the Hospitality sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|------------------|-----------|------------------|---------------|
| Al-Shatee Towers | Al Khobar | Mixed Use | 8.00% |
| The Grand (A) | Al Khobar | Hotel Apartments | 8.00% |
| Hotel Garden Inn | Al Khobar | Hospitality | 7.00% |

 The subject property is exclusively a hotel, distinguishing it as a more premium offering compared to the comparables, which consist of mixed-use developments or serviced apartments operating on long-term rentals. Consequently, we assert that our property should achieve a superior cap rate of 8.0%, reflecting its market-leading position and premium status.

Discount Rate

• We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk. The discount rate is set as 10.70%.



Income Approach

Discount Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 8.00% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.70% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.
- We have taken the actual revenue and cost of 2024 and have inflated it to be used as EBTIDA for 2025.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|-------------------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| Discounting Period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 | 6.0 | 7.0 | 8.0 | 9.0 | 10.0 | 11.0 |
| Inflation | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 | 1.17 | 1.21 | 1.24 | 1.27 | 1.31 | 1.34 |
| EBIDTA | 2,963 | 3,498 | 5,457 | 7,838 | 8,049 | 8,267 | 8,490 | 8,719 | 8,955 | 9,196 | 9,445 |
| Exit Value (SAR) | | | | | | | | | | | 118,058 |
| Net Cashflow (SAR 000s) | 2,963 | 3,498 | 5,457 | 7,838 | 8,049 | 8,267 | 8,490 | 8,719 | 8,955 | 9,196 | 127,502 |
| Discounting Coefficient | 0.90 | 0.82 | 0.74 | 0.67 | 0.60 | 0.54 | 0.49 | 0.44 | 0.40 | 0.36 | 0.33 |
| Net Present Value | 2,677 | 2,855 | 4,022 | 5,219 | 4,842 | 4,492 | 4,167 | 3,866 | 3,587 | 3,328 | 41,677 |
| Fair Value (SAR) | 80,730,000 | | | | | | | | | | |
| Value Per Key (SAR/Key) | 887,143 | | | | | | | | | | |







Market Research Analysis – Apartments – Long Lease Units

We summarize below our research findings, which were used to determine the average rental of the subject property based on the market. The following comparables are the most relevant to the Subject Property.

Comparables

| Description | Apartment Size (sqm) | Annual Rental (SAR) |
|---------------------|----------------------|---------------------|
| Refad Compound | 90 | 80,000 |
| Gulf Address Resort | 45 | 60,000 |

Market Commentary

- The Annual rentals for Apartment units of sizes from 45 sqm to 90 sqm range from 80,000 SAR to 60,000 SAR.
- After completing the research and gathering information, adjustments are made in each factor in which the comparable differs from the Subject Property. The adjustments are made on a percentage and are applied to the annual rental of the comparable to provide an adjusted value indication for the Subject Property.

Valuation Matrix – Apartments

| Description | Refad Compound | Gulf Address Resort |
|----------------------------|--------------------------------|---------------------|
| Annual Rental (SAR) | 80,000 | 60,000 |
| Loca | ation and Physical Adjustments | |
| Location | -5.00% | 0.00% |
| Size | 0.00% | 0.00% |
| Accessibility | 0.00% | 15.00% |
| Frontage | 0.00% | -5.00% |
| Quality | -5.00% | -5.00% |
| Brand | 0.00% | 0.00% |
| Amenities | 0.00% | -10.00% |
| Age | 0.00% | 0.00% |
| Negotiation | -5.00% | -5.00% |
| Total Adjustment (1/) | -15.00% | -10.00% |
| Final Adjusted Rental | 68,000 | 54,000 |
| Weights | 50.00% | 50.00% |
| Rental for Apartment (SAR) | 61,000 | |



Market Research Analysis – Villas – Long Lease Units

We summarize below our research findings, which were used to determine the average rental of the subject property based on the market. The following comparables are the most relevant to the Subject Property.

Comparables

| Description | Villa Size (sqm) | Rental (SAR/sqm) | Annual Rental (SAR) |
|--------------------|------------------|------------------|---------------------|
| Black Pearl | - | - | 150,000 |
| Refad Compound | 245 | 592 | 145,000 |
| Gulf Adress Resort | 300 | 533 | 160,000 |

Market Commentary

- The Annual rentals for Villas of sizes from 245 sqm to 300 sqm range from 145,000 SAR to 160,000 SAR.
- After completing the research and gathering information, adjustments are made in each factor in which the comparable differs from the Subject Property. The adjustments are made on a percentage and are applied to the annual rental of the comparable to provide an adjusted value indication for the Subject Property.

Valuation Matrix - Villas

| Description | Black Pearl | Refad Compound | Gulf Adress Resort |
|-----------------------------------|-------------------|----------------|--------------------|
| Price (SAR per sqm) | 150,000 | 145,000 | 160,000 |
| Location | on and Physical / | Adjustments | |
| Location | 0.00% | -5.00% | 0.00% |
| Size | 0.00% | 0.00% | 0.00% |
| Accessibility | 0.00% | 0.00% | 0.00% |
| Frontage | 0.00% | 0.00% | -5.00% |
| Quality | -5.00% | -5.00% | -5.00% |
| Brand | 0.00% | 0.00% | 0.00% |
| Amenities | 0.00% | 0.00% | -10.00% |
| Age | 0.00% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% |
| Total Adjustment (%) | -5.00% | -10.00% | -20.00% |
| Final Adjusted Rental | 142,500 | 130,500 | 128,000 |
| Weights | 40.00% | 40.00% | 20.00% |
| Annual Rental for Villas (SAR) | 134,800 | | |
| Premium for Villas with view | 2.50% | | |
| Rental for Villas with View (SAR) | 138,170 | | |



Revenues Estimation – Long Lease Units

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall
 within the market range. Thus, we believe using the actual lease rates are an appropriate
 indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Unit Type | Number of Units | Market Rent Price (SAR) | Annual Income (SAR) |
|--------------------|-----------------|-------------------------|---------------------|
| Apartment | 18 | 61,000 | 1,098,000 |
| Villa with No View | 17 | 134,800 | 2,291,600 |
| Villa with view | 29 | 138,170 | 4,006,930 |
| Total | 64 | 115,571 | 7,396,530 |

| Description | Apartments | Villa | Overall |
|-------------|------------|-------|---------|
| Total | 18 | 46 | 64 |
| Rented | 18 | 39 | 57 |
| Vacant | 0 | 7 | 7 |
| Occupancy | 100% | 85% | 89% |

Recent Leasing Summary

• We have analyzed the rental rates of the tenancy contracts signed in the last 12 months prior to the valuation date to estimate the market rent.

Apartments

| Contract Year | Total Occupied Units | Total Revenue | Rental Price SAR/sqm |
|-------------------|----------------------|---------------|----------------------|
| 2024 (Commencing) | 16 | 631,500 | 39,469 |
| 2025 (Concluding) | 16 | 631,500 | 39,469 |

Villas

| Contract Year | Total Occupied Units | Total Revenue | Rental Price SAR/sqm |
|-------------------|----------------------|---------------|----------------------|
| 2024 (Commencing) | 36 | 3,181,333 | 88,370 |
| 2024 (Concluding) | 1 | 8,333 | 8,333 |
| 2025 (Commencing) | 38 | 3,303,500 | 86,934 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Market Research Analysis and Revenue Estimation – Short Lease Units

We summarize below our research findings, which were used to determine the average rental of the subject property based on the market. The following comparables are the most relevant to the Subject Property.

Comparables

| Description | Room Size | ADR (SAR/Day) |
|------------------|-----------|---------------|
| Enala Hotel | 55 | 353 |
| Villa Park Hotel | 55 | 278 |
| Dar Al Riyadh | 50 | 260 |

Market Commentary

- The Annual rentals for hotel rooms of sizes from 50 sqm to 55 sqm range from 260 SAR/Day to 353 SAR/Day.
- To reach the average ADR of the property in accordance to market, we have taken into consideration in the adjustments process the size, location, accessibility, frontage, Quality and Brand factors.

Valuation Matrix – Apartments

| Description | Enala Hotel | Villa Park Hotel | Dar Al Riyadh | | | | |
|---------------------------|--------------------|------------------|---------------|--|--|--|--|
| Room Size | 55 | 55 | 50 | | | | |
| ADR (SAR/Day) | 353 | 278 | 260 | | | | |
| Main Adjustements | | | | | | | |
| Amenities | 30.00% | 30.00% | 30.00% | | | | |
| Adjusted Value | 459 | 361 | 338 | | | | |
| Loc | ation and Physical | Adjustements | | | | | |
| Location | 5.00% | 5.00% | 5.00% | | | | |
| Size | 0.00% | 0.00% | 0.00% | | | | |
| Accessibility | 0.00% | 0.00% | 0.00% | | | | |
| Frontage | 0.00% | 0.00% | 0.00% | | | | |
| Quality | 5.00% | 10.00% | 10.00% | | | | |
| Brand | 0.00% | 0.00% | 0.00% | | | | |
| Age | 0.00% | 0.00% | 0.00% | | | | |
| Negotiation | 0.00% | 0.00% | 0.00% | | | | |
| Total Adjustement (1/.) | 10.00% | 15.00% | 15.00% | | | | |
| Final Adjusted Daily Rate | 505 | 416 | 389 | | | | |
| Weights | 50.00% | 25.00% | 25.00% | | | | |
| Daily Rate (SAR/Day) | 450 | | | | | | |



Revenues Estimation – Short Lease Units

Income Estimation

- As per the property management agreement shared by the client, out of the total 112 units of the subject property 48 units are given on long term rentals. These units include both apartment units as well as villas.
- In order to reach the Villa ADR we have applied a premium based on our experience with similar properties in the subject location.
- We have calculated and summarized the estimated revenue from short term rentals of Villas and Apartments in the subject property as detailed in the below table:

| Description | No. of units | ADR (SAR/Day) | Total Revenue (SAR) |
|----------------------|--------------|---------------|---------------------|
| Apartment | 18 | 450 | 2,956,500 |
| Villa | 30 | 675 | 7,391,250 |
| Annual Revenue (SAR) | 48 | | 10,347,750 |



Revenue Estimation – Long Lease Units

Income Estimation:

- As per the property management agreement shared by the client, out of the total 112 units of the subject property, 64 units are given on long term term rentals. These units include both apartment units as well as villas.
- Based on the rental contract details for the year 2025 provided by the client, the current rental price for the unit is set at 75,807 SAR. The client intends to implement a 10½ increase in rental prices for the year 2026, with similar increments planned for the subsequent three years 2027, 2028, and 2029. In 2030, an increase of 4.1½ is anticipated. Thereafter, rental prices are projected to stabilize at 115,571 SAR for the following years.
- Based on the provided data by the client, the average expected Annual Rental per unit for the year 2025 is calculated as below:

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Number of Units | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 64 |
| Unit Rental Price (SAR) | 75,807 | 83,388 | 91,726 | 100,899 | 110,989 | 115,571 | 115,571 | 115,571 | 115,571 | 115,571 |
| Percentage increase in the Rental Price (//) | 0.0% | 10.0% | 10.0% | 10.0% | 10.0% | 4.1% | 0.0% | 0.0% | 0.0% | 0.0% |
| Property Income (SAR) | 4,851,641 | 5,336,805 | 5,870,485 | 6,457,534 | 7,103,287 | 7,396,530 | 7,396,530 | 7,396,530 | 7,396,530 | 7,396,530 |



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the retail and office sector, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|----------------|-----------|--------|---------------|
| Jazla Compound | Al Khobar | Retail | 8.50% |
| Pearl Compound | Al Khobar | Retail | 7.50% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 8.00%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.70%.



Income Approach

Discount Cash Flow

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|---|-------------|-----------|-----------|------------|------------|------------|------------|------------|------------|-------------|
| Long Term Rentals | | | | | | | | | | |
| Occupancy (1) | 89.1% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% |
| Total Expected Income – Long Term Rental (SAR) | 4,437,659 | 5,065,995 | 5,723,054 | 6,465,334 | 7,303,888 | 7,810,758 | 8,021,649 | 8,238,233 | 8,460,665 | 8,689,103 |
| Operating expenses (1) | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% | 12.0% |
| Operating Expenses - OE (SAR) | 532,519 | 607,919 | 686,767 | 775,840 | 876,467 | 937,291 | 962,598 | 988,588 | 1,015,280 | 1,042,692 |
| Net Operating Income - NOI (SAR) | 3,905,140 | 4,458,075 | 5,036,288 | 5,689,494 | 6,427,422 | 6,873,467 | 7,059,051 | 7,249,645 | 7,445,386 | 7,646,411 |
| Short Term Rentals | | | | | | | | | | |
| Annual occupancy rate (1/) | 40.0% | 50.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% | 60.0% |
| Total Expected Income – Short Term Rental (SAR) | 4,250,856 | 5,457,036 | 6,725,251 | 6,906,833 | 7,093,317 | 7,284,837 | 7,481,528 | 7,683,529 | 7,890,984 | 8,104,041 |
| Operating expenses (1) | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% | 28.0% |
| Operating Expenses - OE (SAR) | 1,190,240 | 1,527,970 | 1,883,070 | 1,933,913 | 1,986,129 | 2,039,754 | 2,094,828 | 2,151,388 | 2,209,476 | 2,269,131 |
| Net Operating Income - NOI (SAR) | 3,060,616 | 3,929,066 | 4,842,181 | 4,972,920 | 5,107,189 | 5,245,083 | 5,386,700 | 5,532,141 | 5,681,509 | 5,834,909 |
| Additional Income (SAR) | 61,212 | 78,581 | 96,844 | 99,458 | 102,144 | 104,902 | 107,734 | 110,643 | 113,630 | 116,698 |
| Total Income (SAR) | 3,121,828 | 4,007,647 | 4,939,024 | 5,072,378 | 5,209,332 | 5,349,984 | 5,494,434 | 5,642,784 | 5,795,139 | 5,951,607 |
| Total Actual Income - GEI (SAR) | 7,026,969 | 8,465,723 | 9,975,312 | 10,761,872 | 11,636,754 | 12,223,452 | 12,553,485 | 12,892,429 | 13,240,524 | 13,598,019 |
| Exit | | | | | | | | | | 169,975,232 |
| Present Value of Net Income (SAR) | 6,347,759 | 6,908,262 | 7,353,323 | 7,166,339 | 6,999,931 | 6,642,142 | 6,162,131 | 5,716,810 | 5,303,671 | 66,425,249 |
| Fair Value (rounded) (SAR) | 125,030,000 | | | | | | | | | |







Income Analysis

Rental Prices Summary

Abaad team made field research for the rental prices of the apartments near the property undervaluation, we have made some adjustments to reach the rental prices for the property undervaluation as shown in the table below:

| Description | Zamil Village | Al Rawabi Pearl Compound | Refad Compound | Zamil Village | Al Rawabi Pearl Compound | Zamil Village |
|------------------------------------|---------------|--------------------------|----------------------|---------------|--------------------------|---------------|
| Price (SAR per sqm) | 75,000 | 65,000 | 80,000 | 100,000 | 75,000 | 130,000 |
| | | Location and F | Physical Adjustments | | | |
| Location | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Size | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Accessibility | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Frontage | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Quality | 20.00% | 0.00% | 0.00% | 20.00% | 0.00% | 20.00% |
| Brand | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Amenities | 0.00% | 30.00% | 15.00% | 0.00% | 30.00% | 0.00% |
| Compound Premium | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Negotiation | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Total Adjustment (%) | 20.00% | 30.00% | 15.00% | 20.00% | 30.00% | 20.00% |
| Final Adjusted Rental | 90,000 | 84,500 | 92,000 | 120,000 | 97,500 | 156,000 |
| Weights | 40.00% | 20.00% | 40.00% | 80.00% | 20.00% | 100.00% |
| Annual Rental for Apartments (SAR) | 89,700 | | | 115,500 | | 156,000 |

Income Analysis

Property Details

- Abaad team analyzed the income data provided by the client and conducted field research to verify the rental value of the property compared to Khobar market. The table on the right summarizes the results of the field research for residential units in the city of Al-Khobar.
- In addition, the field research deals with the appropriate Yield rate for the property undervaluation until the market value of the property undervaluation is reached through the income approach.
- Based on the field research, the Yield rates for residential compounds range from 8% to 10% according to the location, type, and quality of units and occupancy rate. According to the statement from the client.
- Moreover, the information provided by the client, the return on the purchase price of the property is equivalent to 8.0%.



Estimating Income as per Market

| Units | Rooms | Annual Rent | Total |
|-------|---------------------|-------------|------------|
| 30 | One Bedroom | 89,700 | 2,691,000 |
| 102 | Two Bedroom | 115,500 | 11,781,000 |
| 69 | Three Bedroom | 156,000 | 10,764,000 |
| 32 | Penthouse (3 Rooms) | 179,400 | 5,740,800 |
| 233 | Total | 132,948 | 30,976,800 |



Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall
 within the market range. Thus, we believe using the actual lease rates is an appropriate
 indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Description | Value |
|-------------|----------------|
| Total Units | 233 |
| Rented | 169 |
| Vacant | 64 |
| Occupancy | 73 <i>'</i> l- |

Recent Leasing Summary

• We have analyzed the rental rates of the tenancy contracts signed in the last 12 months prior to the valuation date to estimate the market rent.

| Contract Year | Total Occupied Units | Total Revenue | Rental Price SAR/sqm |
|-------------------|----------------------|---------------|----------------------|
| 2024 (Commencing) | 145 | 11,740,560 | 80,969 |
| 2024 (Concluding) | 28 | 2,048,600 | 73,164 |
| 2025 (Commencing) | 132 | 10,678,060 | 80,894 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Income Approach

Income Estimation:

- Based on the existing rental contract details for the year 2025 provided by the client, the plans to increase the rentals per unit by 15% annually from 2026, continuing the trend by increasing the annual rent by another 6.7% in 2029 to reach the annual rental per unit at SAR 132,948.
- Based on the provided data by the client, the average expected Annual Rental per unit for the year 2025 is calculated to be SAR 81,916.
- Following the expiration of the lease for the property being evaluated, rental prices were raised to align with current market rates. In consideration of the client's interests, all services, amenities, and school transportation were included, and the entire building was restored, which informed our valuation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Number of Units | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 | 233 |
| Unit Rental Price (SAR) | 81,916 | 94,203 | 108,333 | 124,583 | 132,948 | 132,948 | 132,948 | 132,948 | 132,948 | 132,948 |
| Percentage increase in the Rental Price (1/2) | 0.0% | 15.0% | 15.0% | 15.0% | 6.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Property Income (SAR) | 19,086,351 | 21,949,304 | 25,241,699 | 29,027,954 | 30,976,800 | 30,976,800 | 30,976,800 | 30,976,800 | 30,976,800 | 30,976,800 |



Valuation Input

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average inflation rate in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the residential compounds, which serve as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1/) |
|-------------------|-----------|-------------|---------------|
| Jazla Compound | Al Khobar | Residential | 8.50% |
| Sea Shore Complex | Al Khobar | Residential | 8.50% |

• Comparing these properties' cap rates with the subject property while taking into factor the current binding lease that provides a secured income for 10 years, we conclude that the cap rate should be 7.50%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.20%.



Income Approach

Discounted Cash Flow

- Inflation rate: Discounted cash flows are calculated at an annual inflation rate of 2.7½ per annum by taking the average inflation rate of the GDP of the Kingdom of Saudi Arabia for the past 13 years according to the sources of the Saudi Central Bank.
- Rate of return: The rate of return is calculated according to the experience of Abaad Company in the real estate market in the Kingdom and according to the location and quality of the property and also after conducting field and office research for rates of return by dividing the net operating income by the price of the property for properties similar to the property under evaluation, where a rate of 7.5% was reached.
- Discount rate: Based on our understanding of similar properties in the real estate area, and taking into account the characteristics of the location, area, use, supply and demand, we have applied a discount rate of 10.2% according to international evaluation standards in a way to build the rate of return by adding the inflation rate, rate of return, property and market risks, and any potential risks of the property under evaluation.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|-----------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| Occupancy (%) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Total Expected Income - GPI (SAR) | 19,601,682 | 23,150,567 | 27,341,977 | 32,292,242 | 35,390,669 | 36,346,217 | 37,327,565 | 38,335,409 | 39,370,465 | 40,433,468 |
| Vacancy (1/.) | 27.5% | 20.0% | 15.0% | 10.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| Vacancy (SAR) | 5,384,153 | 4,630,113 | 4,101,297 | 3,229,224 | 1,769,533 | 1,817,311 | 1,866,378 | 1,916,770 | 1,968,523 | 2,021,673 |
| Additional Income (SAR) | 213,263 | 277,807 | 348,610 | 435,945 | 504,317 | 517,934 | 531,918 | 546,280 | 561,029 | 576,177 |
| Total Actual Income - GEI (SAR) | 14,430,792 | 18,798,260 | 23,589,291 | 29,498,963 | 34,125,452 | 35,046,840 | 35,993,104 | 36,964,918 | 37,962,971 | 38,987,971 |
| Operating expenses (1/-) | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% |
| Operating Expenses - OE (SAR) | 1,443,079 | 1,879,826 | 2,358,929 | 2,949,896 | 3,412,545 | 3,504,684 | 3,599,310 | 3,696,492 | 3,796,297 | 3,898,797 |
| Net Operating Income - NOI (SAR) | 12,987,713 | 16,918,434 | 21,230,362 | 26,549,067 | 30,712,907 | 31,542,156 | 32,393,794 | 33,268,426 | 34,166,674 | 35,089,174 |
| Exit | | | | | | | | | | 467,855,653 |
| Present Value of Net Income (SAR) | 11,785,583 | 13,931,471 | 15,863,997 | 18,002,088 | 18,897,874 | 17,611,721 | 16,413,101 | 15,296,057 | 14,255,037 | 190,416,422 |
| Fair Value (SAR) | 332,470,000 | | | | | | | | | |





أ **بعاد** للتقييم العقاري

Comparable sites

Hamad Tower Project







Tower Information





Car Parking











Location





35 floors

Floors



Leasable Area



Build-up Area

Olaya district

29,864 Sqm

38,000 Sqm







Comparable sites

About Hamad Tower

- Main entrance: The main entrance to the towers, in general, is the main influencing element, and therefore the main entrance to the tower was designed with the latest designs and the finest materials.
- Office floors: The offices of the tower have been designed according to the highest engineering standards to allow the best use of space and to provide a practical atmosphere that supports focus and visit the efficiency of employees and includes all work requirements of modern information technology.

Tower Components

The tower consists of thirty-five floors, divided as follows:

| Details | Description |
|----------------------------|---|
| Ground floor | The main entrance for the tower and offices |
| Typical floor | Starts from the first floor to the 35 th floor (with an area of 1,200 Sqm per floor) |
| 25th floor | Health care club that includes an outdoor swimming pool overlooking the city of Riyadh |
| Basement floor | Consists of four floors of parking |
| Average area for buildings | 38,000 Sqm |
| Parking lot | 500 cars in addition to front and side parking |
| Elevators | 9 high-speed elevators + elevators for services |

Rental Price

| Details | Rent Price (SAR/Sqm) | Service (:/-) |
|---------|----------------------|---------------|
| Offices | 1,600 | 10% |

Location





Revenues Estimation

Rent Roll Summary

- Abaad team has used the experience in the relevant area to conclude the average rental price for different leasable area types.
- We have analyzed the actual tenancy rates and found that the actual lease rates fall within the market range. Thus, we believe using the actual lease rates is an appropriate indicator to calculate the fair value of the subject property.
- We have been provided the tenancy schedule for the subject property indicating unit types, tenants, lease duration, annual rents, etc. Below is a summary of the said tenancy schedule:

Leased Spaces Summary:

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Leased rent per SQM |
|---------------------|---------------|-----------------|-------------|---------------------|
| Anchor Store | 1 | 3,047 | 4,400,000 | 1,444 |
| Line Shop | 38 | 9,655 | 15,513,260 | 1,607 |
| Advertising Screens | 0 | 0 | 3,000,000 | 3,000,000 |
| Total Leased | 39 | 12,701.73 | 22,913,260 | 1,540 |
| Vacant Area | 4 | 3,785 | 5,475,586 | |
| Total GLA | 58 | 16,486.73 | 25,388,846 | |
| Occupancy Rate | 77% | | | |

Recent Leasing Summary

• We have analyzed the tenancy rates of the leases signed in the last 12 months prior to the valuation date to estimate the market rent.

| Tenant Category | No of Tenants | Total GLA (SQM) | Annual Rent | Rent / SQM |
|-----------------|---------------|-----------------|-------------|------------|
| Anchor Store | 1 | 3,047 | 4,400,000 | 1,444 |
| Line Shop | 23 | 7,122 | 11,799,115 | 1,657 |
| Advertising | 0 | 0 | 3,000,000 | 3,000,000 |
| Total | 24 | 10,169 | 19,199,115 | 2,783 |

- We have not been provided with the individual lease documentation in respect of the occupational interests within the subject property.
- For the purpose of this valuation, we have assumed that no onerous conditions exist in lease agreements. Should legal advisers discover adverse matters, we reserve the right to review our valuation and this report.
- For the purpose of this valuation, we have explicitly assumed that the tenancy schedule provided is correct and the actual data. Should this not the be the case, we reserve the right to amend our valuation and report.



Income Analysis

Analysis of leasing prices and leasing contracts:

- Abaad team inspected the property, and we have analyzed the current occupancy levels and performance of the property, in addition to the income from the secured and unsecured units.
- The property contains a total of 64 commercial units, most of which will become vacant in 2025, others in 2026, and some in the year 2027.
- According to the client information, the unsecured contracts may be renewed automatically after the expiry of the contract period.

Subject Details undervaluation:

| Description | Value |
|--|---------------|
| Retail GLA (Sqm) | 3046.73 |
| Retail Occupancy rate (1/-) | 100% |
| Retail Average Lease Rate (SAR/Sqm) | 1,444 |
| Retail Revenue (SAR) | 22,913,260 |
| Offices GLA (Sqm) | 13,440 |
| Offices Occupancy rate (:/-) | 95 <i>1</i> - |
| Offices Average Lease Rate (SAR/Sqm) | 1,610 |
| Offices Revenue (SAR) | 15,513,260 |
| Blended Occupancy Rate (1) | 93% |
| Total Revenue (SAR) | 22,913,260 |
| Other Revenues (Advertising Screens) (SAR) | 3,000,000 |



Valuation Approach

Key Factors in the Discounted Cash Flow Method:

Inflation Rate

• Inflation Rate: Discounted cash flows are calculated at an annual inflation rate of 2.7% per annum by taking the average rate of inflation in the domestic product of the Kingdom of Saudi Arabia for the past 12 years as per the Central Bank of Saudi Arabia.

Capitalization Rate

 we have conducted market research about properties with similar usage to the subject property in the office sector, which serves as a benchmark to determine the appropriate cap rate for the subject.

| Property | City | Туре | Cap Rate (1.) |
|------------------|--------|---------|---------------|
| Takween Tower | Riyadh | Offices | 8.00% |
| Hamad Tower | Riyadh | Offices | 7.00% |
| La Plaza Bldg | Riyadh | Offices | 8.50% |
| Thiqah Twin Bldg | Riyadh | Offices | 8.00% |

• Comparing these properties with our subject property taking into consideration location, finishing, class, type, accessibility, and the area it belongs to, we conclude that the cap rate should be 8.00%.

Discount Rate

- We have used the build-up method to calculate the discount rate, which considers inflation, cap rate, and market risk.
- Since the subject property enjoys a long-term binding lease securing income, market risk is null. Hence, the discount rate is set as 10.70%.



Income Approach

Discounted Cash Flow

- Inflation Rate: The discounted cash flows are calculated using an annual inflation rate of 2.7%, based on the average GDP inflation rate of Saudi Arabia over the past 13 years from the Saudi Central Bank.
- Rate of Return: The rate of return, determined by Abaad Company's real estate market experience, location, property quality, and research, is 8.00%.
- Discount Rate: After considering property characteristics, location, market factors, and risks, a discount rate of 10.70% has been applied in alignment with international evaluation standards to incorporate inflation rate, rate of return, property and market risks, and potential risks.

| Period | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Discount period | 1.0 | 2.0 | 3.0 | 4.0 | 5.0 | 6.0 | 7.0 | 8.0 | 9.0 | 10.0 |
| Growth rate | 1.03 | 1.05 | 1.08 | 1.11 | 1.14 | 1.17 | 1.21 | 1.24 | 1.27 | 1.31 |
| Total rental area (sqm) | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 | 16,486.73 |
| Average rental price with growth rate (sqm) | 1,549.05 | 1,843.78 | 1,908.18 | 1,967.98 | 2,021.11 | 2,075.68 | 2,131.72 | 2,189.27 | 2,248.38 | 2,309.08 |
| Annual occupancy rate (%) | 25,538,711.99 | 30,397,855.74 | 31,459,671.00 | 32,445,522.98 | 33,321,498.35 | 34,221,125.02 | 35,145,041.59 | 36,093,903.87 | 37,068,385.41 | 38,069,177.93 |
| Gross Expected Income - GPI (SAR) | 77.0% | 85.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% | 90.0% |
| Total Effective Income - GEI (SAR) | 19,664,808 | 25,838,177 | 28,313,704 | 29,200,971 | 29,989,349 | 30,799,013 | 31,630,537 | 32,484,513 | 33,361,547 | 34,262,260 |
| Land rental costs (SAR) | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 |
| Operating expense ratio (%) | 11.1% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% | 15.0% |
| Operating Expenses - OE (SAR) | 2,174,462 | 3,875,727 | 4,247,056 | 4,380,146 | 4,498,402 | 4,619,852 | 4,744,581 | 4,872,677 | 5,004,232 | 5,139,339 |
| Screen income | 3,000,000 | 3,081,000 | 3,164,187 | 3,249,620 | 3,337,360 | 3,427,469 | 3,520,010 | 3,615,050 | 3,712,657 | 3,812,899 |
| Net Operating Income - NOI (SAR) | 19,190,346 | 23,743,451 | 25,930,835 | 26,770,445 | 27,528,306 | 28,306,629 | 29,105,967 | 29,926,887 | 30,769,972 | 31,635,820 |
| Exiting | | | | | | | | | | 395,447,745 |
| Present value factor | 0.90 | 0.82 | 0.74 | 0.67 | 0.60 | 0.54 | 0.49 | 0.44 | 0.40 | 0.36 |
| Present value of net income (SAR) | 17,335,453 | 19,375,307 | 19,114,971 | 17,826,460 | 16,559,277 | 15,381,632 | 14,287,251 | 13,270,295 | 12,325,329 | 154,538,485 |
| Fair Value (SAR) | 300,000,000 | | | | | | | | | |

Valuation Summary



Opinion of Value

Abaad is of the opinion that the Fair Values of the Subject Properties, which comprises Musharaka REIT Portfolio, 12 Properties Across Saudi Arabia as of 31st December 2024, based upon assumptions and detail within this report, may be stated as follows:

Fair Value Summary:

| Asset Name | City | Sector | Methodology | Fair Value (SAR) |
|---|----------|-------------|-----------------|------------------|
| Al Arouba Plaza | Riyadh | Retail | Income Approach | 45,380,000 |
| Al Baraka Warehouse | Riyadh | Industrial | Income Approach | 92,790,000 |
| Al Bazaie Showroom | Riyadh | Retail | Income Approach | 71,210,000 |
| Al Faisaliyya Center | Dammam | Retail | Income Approach | 20,600,000 |
| Al Kharj Plaza | Al Kharj | Retail | Income Approach | 61,100,000 |
| Gardino Hotel | Riyadh | Hospitality | Income Approach | 99,260,000 |
| Jazla Compound | Khobar | Residential | Income Approach | 140,700,000 |
| Jubail Plaza | Jubail | Retail | Income Approach | 56,960,000 |
| Hotel Apartment Dhahran (Formerly Radisson Blu) | Khobar | Hospitality | Income Approach | 80,730,000 |
| Seashore Compound | Khobar | Residential | Income Approach | 125,030,000 |
| The Pearl Compound | Khobar | Residential | Income Approach | 332,470,000 |
| Verdun Tower | Riyadh | Office | Income Approach | 300,000,000 |

Aggregate Fair Value – **1,426,230,000** (One Billion Four Hundred Twenty-Six Million Two Hundred Thirty Thousand Saudi Riyals)

Signatures & Authorizations

Eng. Yousuf Abdullah Khan

Taqeem ID: 1220001989

Membership Type: Provisional Member Sector: Real Estate Sector

Membership Date: 17/09/2020

Contribution: Inspector, Valuer and Report Creator

Eng. Ammar Mohamed Qutub

Taqeem ID: 1210000392

Membership Type: Fellow Member Sector: Real Estate Sector Membership Date: 24/01/2016

Eng. Ammar Abdulaziz Sindi

Taqeem ID: 1210000219

Membership Type: Fellow Member
Sector: Real Estate Sector
Membership Date: 22/12/2015

Contribution: Report Reviewer & Authorizer

Company Stamp

Company Name: Abaad & Partner for Real Estate Valuation

Company No. 11000111 CR No: 4030297686 CL No: 323/18/781









Executive Summary

Site Location Analysis

Valuation Terms

Valuation

Disclaimers

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Appendices

Tenure

Appendix 1: Subject Property Documents
Appendix 2: Valuation Glossary

أبعاد للتقييم العقاري

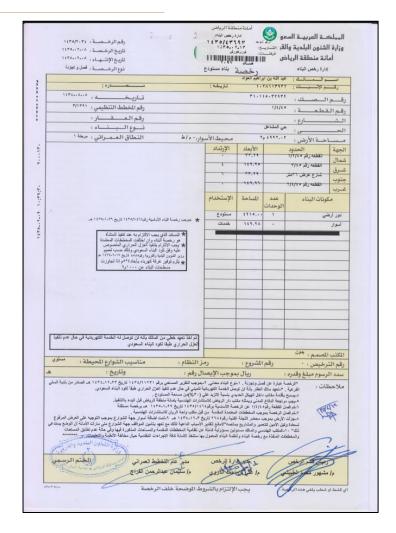




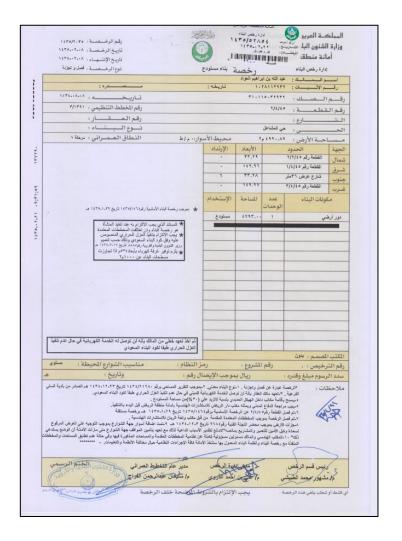


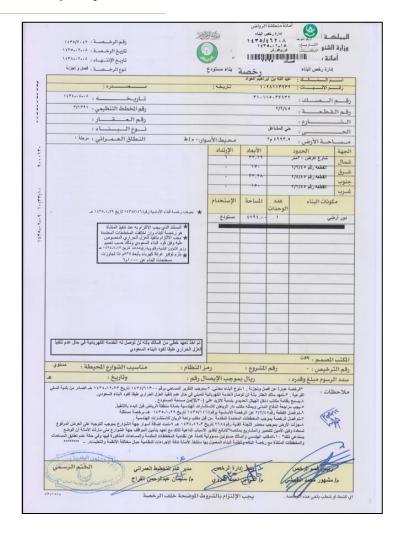


| | ۱۴۳۵/۶۳۹۱ مالرفصة ۱۲۰۳۷، ۱۴۳۵،۲۰۰۱ يخ الرفصة ۱۲۰۲۰،۲۰۰۱، | التساريسين ١٠ | | | | شنون البلدية وا | |
|----------------------|---|---|---|---|---|---|----------|
| 1174. | اللولولوالة المستحدد ١٠٠٨ . | III NAMATA | | | ė | نة منطقة الرياء | |
| جزلة . | نوع الرخسسة ؛ فصل و ت | | ت بناء مستودع | رخصة | | دارة رخص البناء | |
| | | | 147.15 | راهيم العواد | عيد الله بن اب | ولىسك: | |
| 1474 | | | تاريخه: | | | م الإلى ات: | |
| | تاریخــه: ۸۰۰۸۰۰ | | | T3:41 | 10.77177 | لـصــك: | رقـــم ا |
| | رقم الخطط التنظيمي: ٢/١٣١١ | | | | T/1/10 | نط مـــــة : | رقم الن |
| | رقم العـــقــــار: | | | | | ارع ت | الش |
| | نوع البناء : | | | | هي المشاعل | ٠ ن | الح |
| | النطاق العمراني: مرطة ا | وار:٠٠ م/ط | محيط الأس | | £ \$ \$ \$ \$ 7 , + 3 | حــة الأرض : | مسا |
| | | | الإرتداد | l'Erale TT.TT | | الحدود الطعه رقم ۲/۲/٤٥ | الجهة |
| | | | - | 115,57 | | القطعة رقم ٢/٤/٤٥ | شمال |
| | | | - | TT-TA | | شارع عرض ۲۰۸۰ | شرق |
| | | | - | 114,44 | | اللطع ٥١/١/١٥ (٥٥ | جنوب |
| | | | | 2017200 | | | غـرب |
| | | | الإستخدام | الساحة | عدد الوحدات | ونات البناء | S.a |
| | لأسلمية رقبه ١٤٣٥/١٤٦٤ تاريخ ١٤٣٥-١٤٣٥ هـ | ۱۲ بموجب رخصته انبتاء اا | مستودع | 1747 | 1 | | دور ارت |
| ن عدم تنفید | نگ الفقاء عن ۱۰۰۰ در ا الفقائد الفقائد الفقائ | [تم اخذ تعهد خطی م | | | | | |
| | | | | | | لصمم: يدون | المكتبا |
| مستوي | مناسيب الشوارع المحيطة : | ز النظام : | رم | المشروع : | رقم | رځيص: ٠ | |
| a | وتاريخ : | | موجب الإيصا | | | رسوم ميلغ وقدره | سدد الر |
| e al utica | ريام ۱۹۳۱/۱۹۳۱ نيام تاريخ ۱۳۲۲ ۱۳۳۱ هـ اصطفر يام نام الدوران بيام الدور انجازه السعودي. نطقه أدرينش إلى الدور بالتقليل. المساورة المساورة المسا | ه المبنى في حال عدم تلقيا (- 7 %)من مستحة المستخدسية بالمناة ما الدراج الإعلام الزير الإمالة ما قبل مكتب واحدة الزيران للا الإمساب الداعية المستخدم على المستخدم المستخد | صل الخدمة الكهرياتيا يدي ينسبة لاتزيد على تب دار الرياض للاست ضمة الأسنسية يرقم ه ا لمختدة المقامة من للنية رقم ٢٩٨٤ تاريا ساسه "لاستع لتقدير | العقار بالله أن تو اغل الهيكل الحدي لعدني ويعثله مكا وب المخططات ا وب المخططات ا مر والمشاريع ب الداريع والمشاريع ب | . ٣-تعهد مالك يقامة مكاتب د مراجعة النقاع ا بل القطعة رقم بالرخصة بمو يكيل الأمين للتع | اللرعية البرسمع البرسمع المرابع المرابع المرابع المرابع المرابع المرابع | alcadi |
| الوضع يستعي ناهات | نقطيط العمراني يتالوحين الفراج | | دارة الرخص الحد الذروى | | / | نيس فيد الرخص شهور محدد الطبيد | 5 |

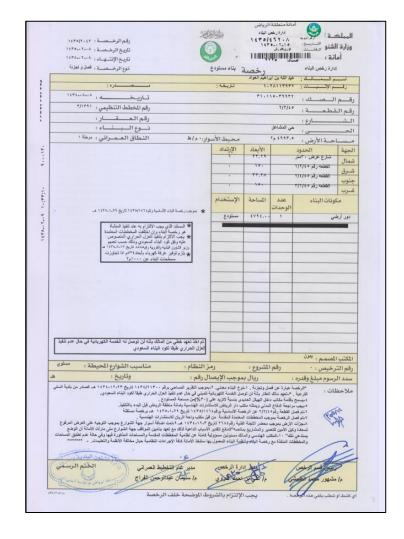










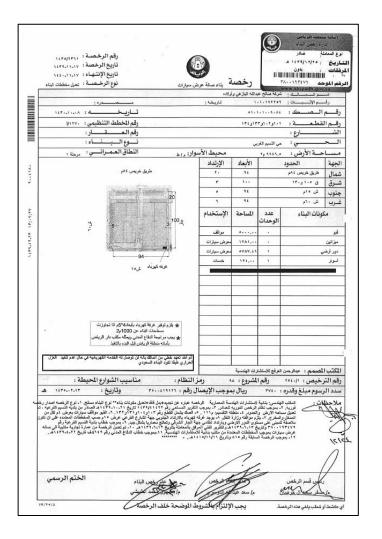


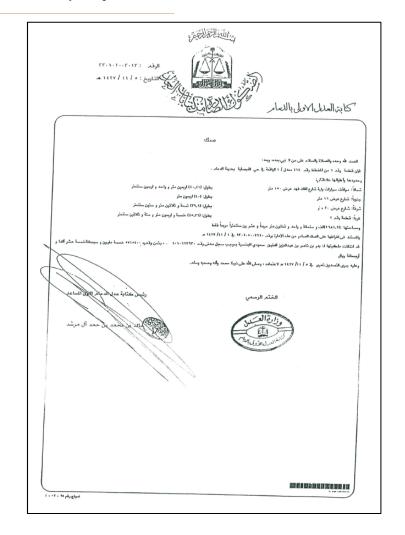




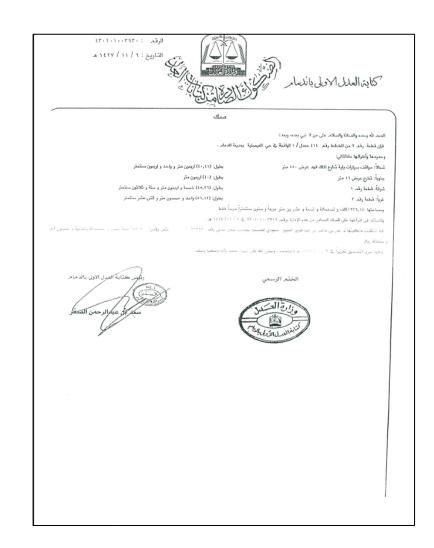












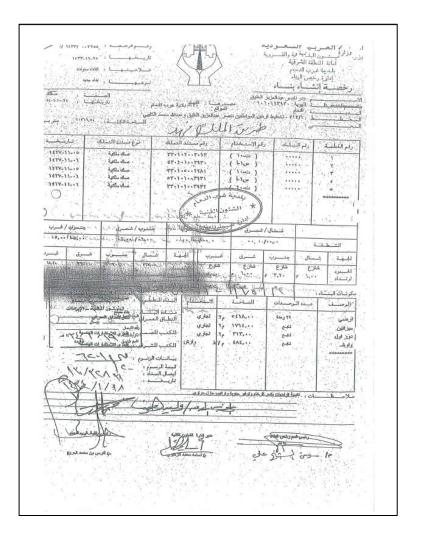












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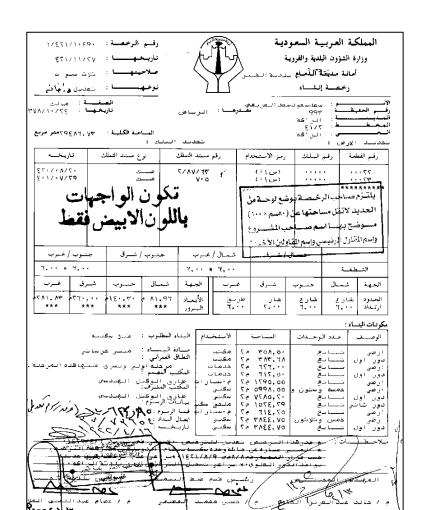




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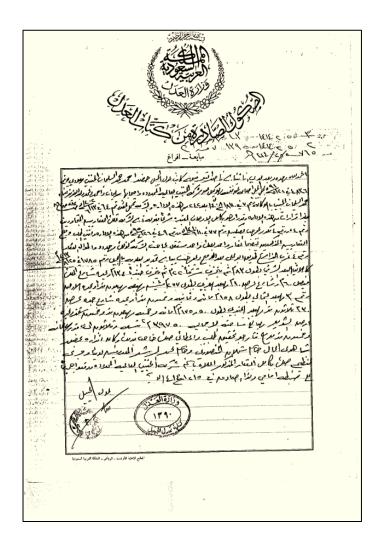












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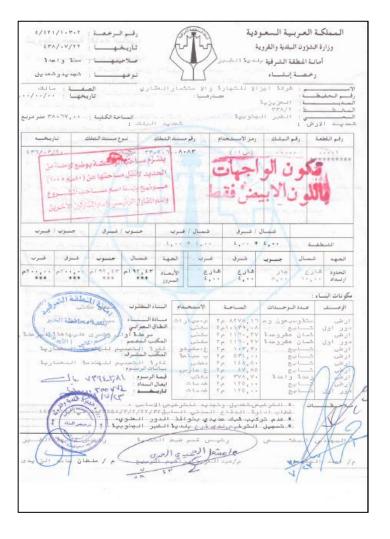
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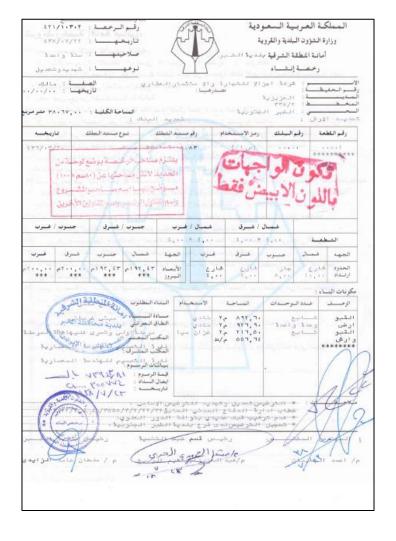






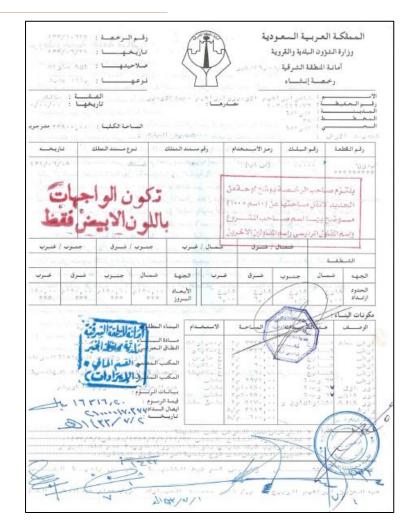




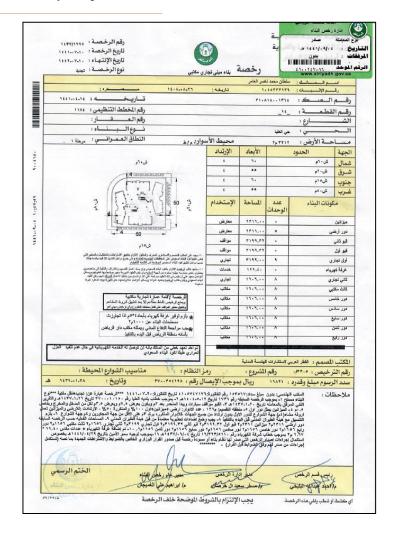




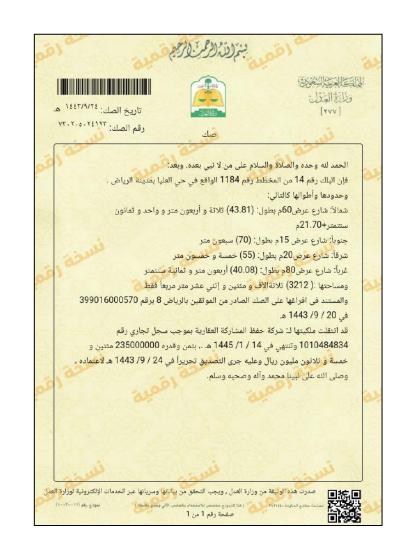
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Appendix 2: Valuation Glossary

Saudi Authority

The Saudi Authority for Accredited Valuers (TAQEEM) was established pursuant to the
royal decree no.(m/43), dated (09/07/1433H) as a body of an independent, non-profit and
judicial personality. TAQEEM is working under the Ministry of Commerce and Investment
with an independent budget and its board of directors is chaired by His Excellency the
Minister of Commerce and Investment.

Asset or Assets

• To assist in the readability of the standards and to avoid repetition, the words "asset" and "assets" refer generally to items that might be subject to a valuation engagement. Unless otherwise specified in the standard, these terms can be considered to mean "asset, group of assets, liability, group of liabilities, or group of assets and liabilities".

Client

• The word "client" refers to the person, persons, or entity for whom the valuation is performed. This may include external clients (ie, when a valuer is engaged by a third-party client) as well as internal clients (ie, valuations performed for an employer).

Intended Use

• The use(s) of a valuer's reported valuation or valuation review results, as identified by the valuer based on communication with the client.

Intended User

• The client and any other party as identified, by name or type, as users of the valuation or valuation review report by the valuer, based on communication with the client.

Jurisdiction

• The word "jurisdiction" refers to the legal and regulatory environment in which a valuation engagement is performed. This generally includes laws and regulations set by governments (eg, country, state and municipal) and, depending on the purpose, rules set by certain regulators (eg, banking authorities and securities regulators).

May

• The word "may" describes actions and procedures that valuers have a responsibility to consider. Matters described in this fashion require the valuer's attention and understanding. How and whether the valuer implements these matters in the valuation engagement will depend on the exercise of professional judgement in the circumstances consistent with the objectives of the standards.



Appendix 2: Valuation Glossary

Must

• The word "must" indicates an unconditional responsibility. The valuer must fulfill responsibilities of this type in all cases in which the circumstances exist to which the requirement applies.

Participant

• The word "participant" refers to the relevant participants pursuant to the basis (or bases) of value used in a valuation engagement (see IVS **104** Bases of Value). Different bases of value require valuers to consider different perspectives, such as those of "market participants" (eg, Fair Value, IFRS Fair Value) or a particular owner or prospective buyer (eg, Investment Value).

Purpose

• The word "purpose" refers to the reason(s) a valuation is performed. Common purposes include (but are not limited to) financial reporting, tax reporting, litigation support, transaction support, and to support secured lending decisions.

Should

- The word "should" indicates responsibilities that are presumptively mandatory. The valuer must comply with requirements of this type unless the valuer demonstrates that alternative actions which were followed under the circumstances were sufficient to achieve the objectives of the standards.
- In the rare circumstances in which the valuer believes the objectives of the standard can be met by alternative means, the valuer must document why the indicated action was not deemed to be necessary and/or appropriate.
- If a standard provides that the valuer "should" consider an action or procedure, consideration of the action or procedure is presumptively mandatory, while the action or procedure is not.



Appendix 2: Valuation Glossary

Significant and/or Material

- Assessing significance and materiality require professional judgement. However, that judgement should be made in the following context:
- Aspects of a valuation (including inputs, assumptions, special assumptions, and methods and approaches applied) are considered to be significant/material if their application and/or impact on the valuation could reasonably be expected to influence the economic or other decisions of users of the valuation; and judgments about materiality are made in light of the overall valuation engagement and are affected by the size or nature of the subject asset.
- As used in these standards, "material/materiality" refers to materiality to the valuation engagement, which may be different from materiality considerations for other purposes, such as financial statements and their audits.

Subject or Subject Asset:

• These terms refer to the asset(s) valued in a particular valuation engagement.

Valuation

- A "valuation" refers to the act or process of determining an estimate of value of an asset or liability by applying IVS.
- Valuation Purpose or Purpose of Valuation:
- See "Purpose".

Valuation Reviewer

 A "valuation reviewer" is a professional valuer engaged to review the work of another valuer. As part of a valuation review, that professional may perform certain valuation procedures and/or provide an opinion of value.

Value (n)

• The word "value" refers to the judgement of the valuer of the estimated amount consistent with one of the bases of value set out in IVS **104** Bases of Value.

Valuer

• A "valuer" is an individual, group of individuals or a firm who possesses the necessary qualifications, ability and experience to execute a valuation in an objective, unbiased and competent manner. In some jurisdictions, licensing is required before one can act as a valuer.

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Appendix 2: Valuation Glossary

Weight

• The word "weight" refers to the amount of reliance placed on a particular indication of value in reaching a conclusion of value (eg, when a single method is used, it is afforded 100% weight).

Weighting

• The word "weighting" refers to the process of analysing and reconciling differing indications of values, typically from different methods and/or approaches. This process does not include the averaging of valuations, which is not acceptable.



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